

# **ADDENDUM C**

# Financial Statements

*October 2007*



PALOMAR  
POMERADO  
H E A L T H  
SPECIALIZING IN YOU

# Board Financial Report

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# October 2007 Financial Results

## Executive Summary and Highlights

### Statistics:

<b>CONSOLIDATED</b>	<b>Sep</b>	<b>Oct</b>	<b>Sep vs Oct % Change</b>	<b>Oct Budget</b>	<b>Act vs Bud % Variance</b>
Patient Days Acute	9,617	9,161	-4.7%	9,666	-5.2%
Patient Days SNF	6,262	6,200	-1.0%	6,546	-5.3%
ADC Acute	320.57	295.53	-7.8%	311.82	-5.2%
ADC SNF	208.73	200.00	-4.2%	211.16	-5.3%
Surgeries CVS Cases	15	13	-13.3%	12	8.3%
Surgeries Total	982	945	-3.8%	984	-4.0%
Number of Births	511	459	-10.2%	466	-1.5%
<b>NORTH</b>					
Patient Days Acute	7,205	7,081	-1.7%	7,298	-3.0%
Patient Days SNF	2,564	2,471	-3.6%	2,720	-9.2%
ADC Acute	240.19	228.44	-4.9%	235.43	-3.0%
ADC SNF	85.47	79.71	-6.7%	87.74	-9.2%
<b>SOUTH</b>					
Patient Days Acute	2,412	2,080	-13.8%	2,368	-12.2%
Patient Days SNF	3,698	3,729	0.8%	3,826	-2.5%
ADC Acute	80.39	67.10	-16.5%	76.38	-12.1%
ADC SNF	123.27	120.29	-2.4%	123.42	-2.5%

## October 2007 Financial Results Executive Summary and Highlights (cont'd)

### Balance Sheet:

**Current Cash & Cash Equivalents** increased \$11.0 million from \$68.2 million in September to \$79.2 million in October. This increase is due to a reclass of funds from Board Designated Non-Current Assets of \$4.4 million and draw-downs of Bond funds totaling \$7.4 million. Total Cash and Investments are \$102.0 million, compared to \$95.3 million at September 30, 2007. Days Cash on Hand went from 88 days in September to 94 days in October.

**Net Accounts Receivable** decreased to \$87.0 million in October as compared to \$88.8 million in September. Gross A/R days increased from 51.2 days in September to 55.9 days in October. October patient account collections including capitation are \$34.1 million compared to budget of \$33.1 million. September YTD collections are \$127.9 million compared to budget of \$132.4 million.

**Construction in Progress** increased \$5.1 million from \$146.0 million in September to \$151.1 million in October. The increase is attributed to Building Expansion A & E Services and construction costs \$1.0 million, Pomerado Outpatient Pavilion tenant improvements \$1.3 and the Trilogy Radiation Therapy System \$2.8 million.

**Other Current Liabilities** decreased \$1.9 million from \$22.3 million to \$20.4 million primarily due to the realization of Deferred Property Tax Revenue of \$1.1 million and a decrease in the capitation liability in October.

## October 2007 Financial Results Executive Summary and Highlights (cont'd)

### Income Statement:

**Gross Patient Revenue** for YTD reflects a favorable budget variance of \$8.5 million. This includes South's unfavorable MTD variance of \$2.6 million; a result of South being closed 3 days due to the fires. The \$8.5 million favorable variance is composed of \$13.8 million unfavorable volume variance and \$22.3 million favorable rate variance based on adjusted discharges.

Routine revenue (inpatient room and board) reflects an unfavorable \$1.9 million budget variance. Inpatient Ancillary revenue represents a \$4.4 million favorable budget variance. North reflects \$2.8 million favorable variance and South reflects \$1.6 million favorable variance.

Outpatient revenue reflects a favorable budget variance of \$6.0 million. North has a \$7.8 million favorable variance. This amount is decreased by South \$0.9 million unfavorable variance and Outreach \$0.9 million unfavorable variance.

**Deductions from Revenue** reflect a YTD unfavorable variance of \$10.0 million. Total Deductions from Revenue is 70.25% of gross revenue compared to a budget of 69.38%. Deductions from Revenue (excluding Bad Debt/Charity/Undocumented expenses) is 66.27% of YTD Gross Revenue compared to budget of 65.12%.

# October 2007 Financial Results Executive Summary and Highlights (cont'd)

## Income Statement (cont'd):

The net capitation reflects a YTD favorable budget variance of \$26.0 thousand. Cap Premium and Out of Network Claim Expense both show a favorable budget variance of 2.70 million and \$1.14 million respectively. A favorable variance of Cap Premium is due to retro 2006 premium adjustments in August. Cap Valuation shows an unfavorable variance of \$3.81 million to offset; due to using bill drop date instead of discharge date.

**Other Operating Revenue** reflects a YTD unfavorable budget variance of \$1.6 million. The most significant contributor to this variance is the Foundation where actual revenue is zero versus a budget of \$1.2 million. After the budget was prepared, a change in procedure was initiated to credit the Foundation's expenses instead of crediting revenue for funding requests. Therefore, the offset to this revenue loss is a reduction to expenses. This variance will be ongoing throughout the year. PPNC Health Development has a YTD unfavorable variance of \$437 thousand. Also contributing to this variance is the Grant program for Welcome Home Baby and Home Health Outreach where the YTD variances are unfavorable by \$318 thousand and \$360 thousand, respectively. All these negative variances are partially offset by the VHA Rebate of \$161 thousand and the insurance settlement for the Graybill Auditorium water damage of \$211 thousand.

**Salaries, Wages & Contract Labor** has a YTD unfavorable budget variance of \$0.2 million. The breakdown is as follows:

	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>Variance</b>
<b>Consolidated</b>	66,552,360	66,305,071	(247,289)
<b>North</b>	38,399,724	38,309,677	(90,047)
<b>South</b>	15,707,124	15,510,819	(196,305)
<b>Central</b>	9,311,586	9,089,844	(221,742)
<b>Outreach</b>	3,133,926	3,394,731	260,805

# October 2007 Financial Results Executive Summary and Highlights (cont'd)

## Income Statement (cont'd):

**Benefits Expense** has a YTD unfavorable budget variance of \$607 thousand. This variance is due to various categories. They are: FICA – unfavorable by \$462 thousand; Health and Dental – unfavorable by \$442 thousand; and Workers Compensation – unfavorable by \$99 thousand. These are partially offset by a favorable variance in Other Benefits of \$396 thousand.

**Supplies Expense** reflects a YTD unfavorable budget variance of \$71 thousand. The unfavorable variance is composed of a \$643 thousand favorable volume variance and \$714 thousand unfavorable rate variance.

**Prof Fees & Purchased Services** reflect a YTD favorable budget variance of \$0.8 million. The favorable variance of \$1.0 million in professional fees is due to physician income guarantees not realized and consulting fees in both Design/Facility and Welcome Home Baby. The unfavorable variance of \$0.2 million in purchased services is due to purchased services.

**Non-Operating Income** reflects a YTD favorable variance of \$1.6 million. This is due to a favorable investment income variance of \$1.1 million. Interest expense is also favorable by \$0.4 million.

## Ratios & Margins:

All required bond covenant ratios were achieved in October 2007.

# Balanced Scorecard

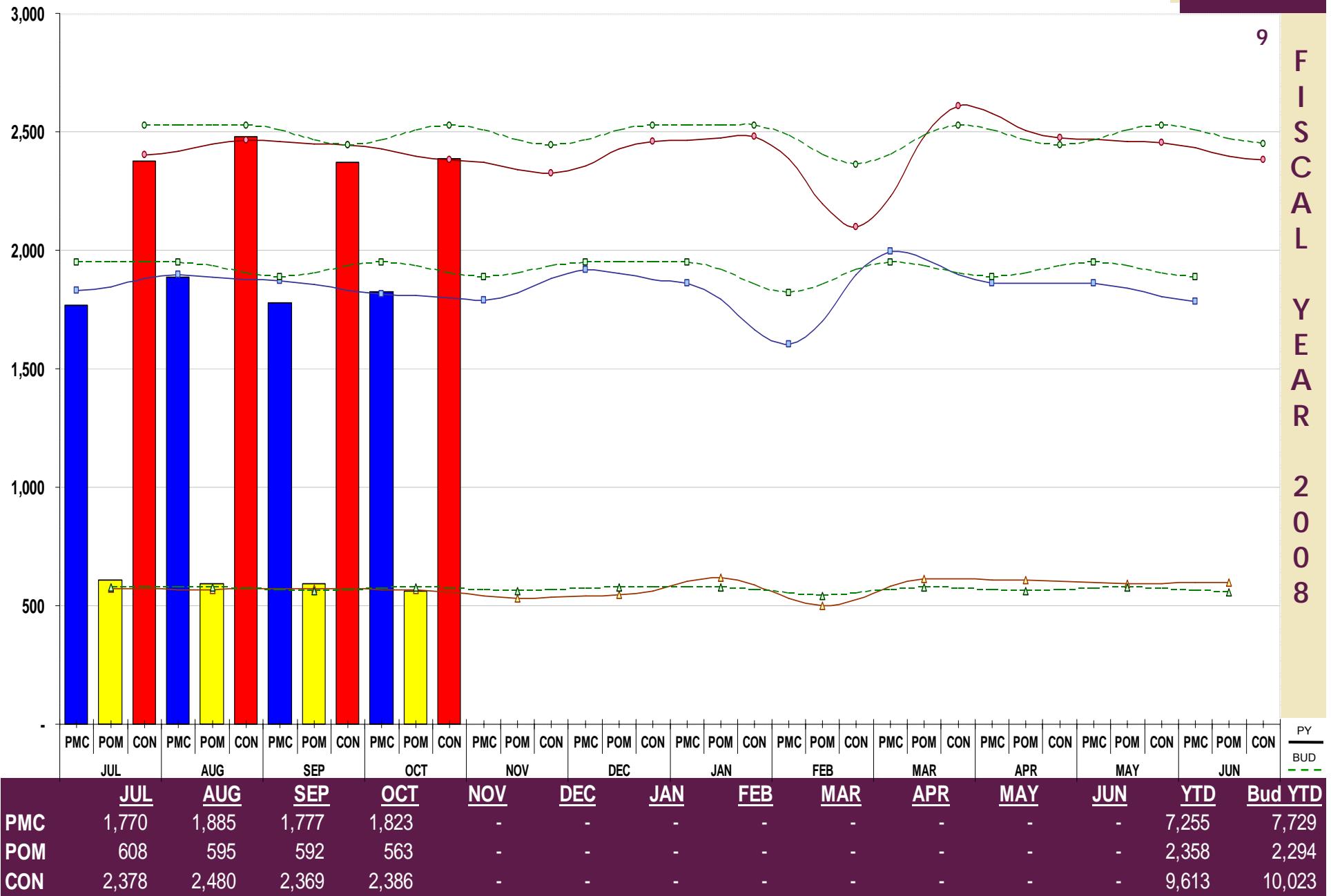
## Financial Indicators

### October 31, 2007

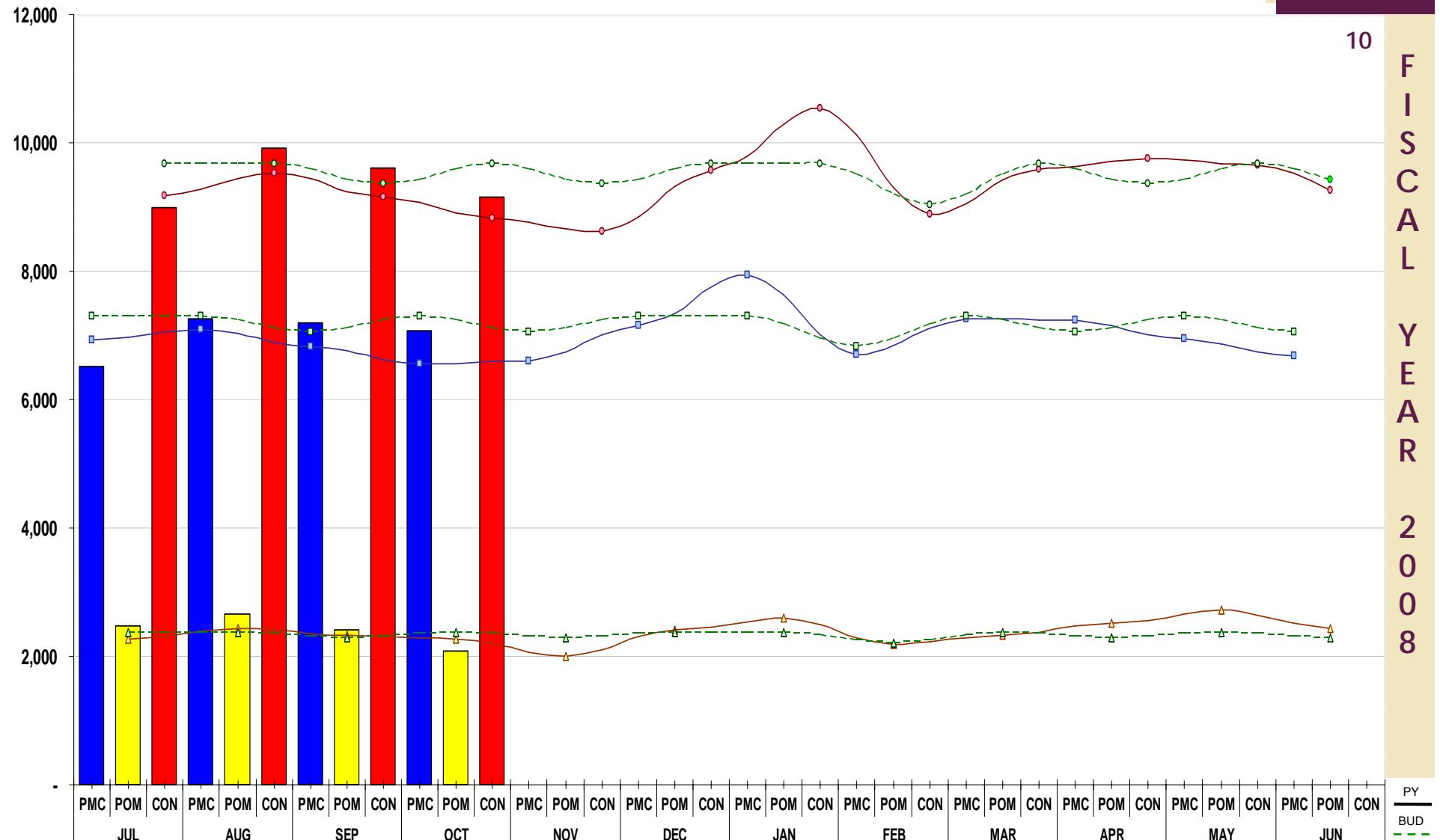
July	August	September	October			% Actual to Budget	YTD 2008			% Actual to Budget	Prior Year
Actual	Actual	Actual	Actual	Budget / PY	Variance		Actual	Budget	Variance	Budget	Actual
<b>PPH Indicators:</b>											
10.1%	8.6%	10.1%	2.6%	9.9%	-7.3%	26.3%	OEBITDA Margin w/Prop Tax	7.9%	9.7%	-1.8%	81.4%
\$ 2,720.58	\$ 2,613.59	\$ 2,665.13	\$ 2,888.56	\$ 2,707.38	\$ (181.18)	106.7%	Expenses/Wtd Day	2,719.29	\$ 2,718.34	\$ (0.95)	100.0%
\$ 1,618.11	\$ 1,516.53	\$ 1,566.15	\$ 1,710.00	\$ 1,577.84	\$ (132.16)	108.4%	SWB/Wtd Day	1,600.61	\$ 1,578.37	\$ (22.24)	101.4%
6.65	6.29	6.41	6.49	6.62	0.13	98.0%	Prod FTE's/Adj Occupied Bed	6.47	6.62	0.15	97.7%
12,587	13,756	13,284	12,775	12,431	344	102.8%	Weighted Patient Days	52,404	52,601	(197)	103.4%
<b>PPH North Indicators:</b>											
8.4%	10.6%	9.6%	8.1%	11.0%	-2.9%	73.6%	OEBITDA Margin w/Prop Tax	9.3%	10.8%	-1.5%	86.1%
\$ 2,661.58	\$ 2,505.69	\$ 2,543.86	\$ 2,692.66	\$ 2,541.26	\$ (151.40)	106.0%	Expenses/Wtd Day	2,599.34	\$ 2,551.00	\$ (48.34)	101.9%
\$ 1,357.29	\$ 1,264.19	\$ 1,312.57	\$ 1,345.84	\$ 1,304.67	\$ (41.17)	103.2%	SWB/Wtd Day	1,319.03	\$ 1,304.94	\$ (14.09)	101.1%
5.53	5.20	5.27	5.31	5.24	-0.07	101.3%	Prod FTE's/Adj Occupied Bed	5.35	5.25	(0.10)	101.9%
8,530	9,384	9,256	9,203	8,475	728	108.6%	Weighted Patient Days	36,372	36,605	(233)	104.3%
<b>PPH South Indicators:</b>											
10.5%	-1.0%	12.2%	-14.8%	5.6%	-20.4%	-264.3%	OEBITDA Margin w/Prop Tax	2.4%	5.2%	-2.8%	46.2%
\$ 2,485.96	\$ 2,367.77	\$ 2,496.40	\$ 2,916.94	\$ 2,568.22	\$ (348.72)	113.6%	Expenses/Wtd Day	2,551.57	\$ 2,579.77	\$ 28.20	98.9%
\$ 1,320.81	\$ 1,199.30	\$ 1,274.35	\$ 1,411.65	\$ 1,303.06	\$ (108.59)	108.3%	SWB/Wtd Day	1,295.88	\$ 1,303.29	\$ 7.41	99.4%
6.12	5.76	6.19	6.40	6.04	-0.36	106.0%	Prod FTE's/Adj Occupied Bed	6.12	6.06	(0.06)	101.0%
3,809	4,181	3,760	3,334	3,713	(379)	89.8%	Weighted Patient Days	15,081	14,918	163	102.4%

Weighted Patient Days is compared with Prior Year Actual

# Admissions – Acute

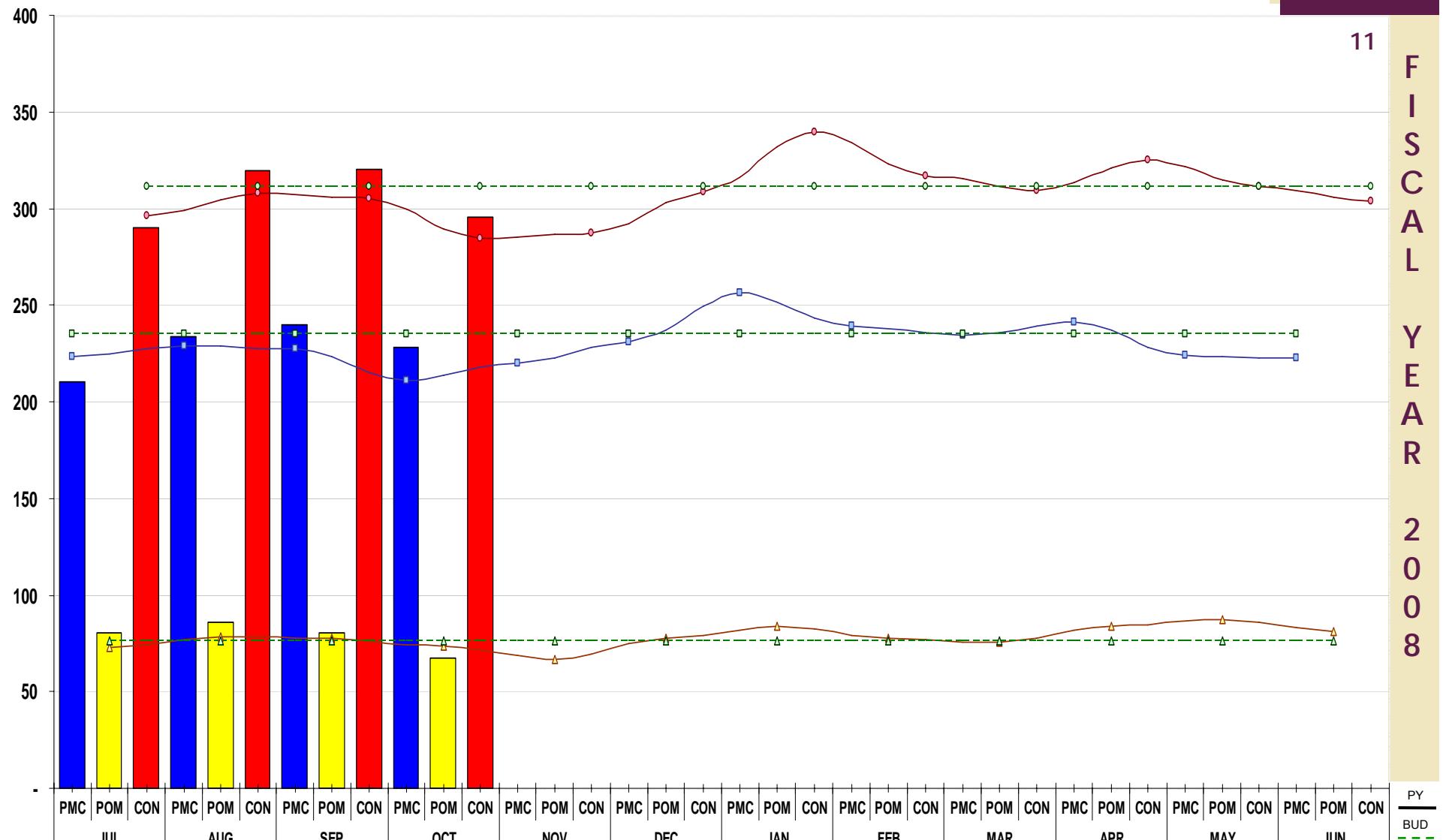


# Patient Days – Acute

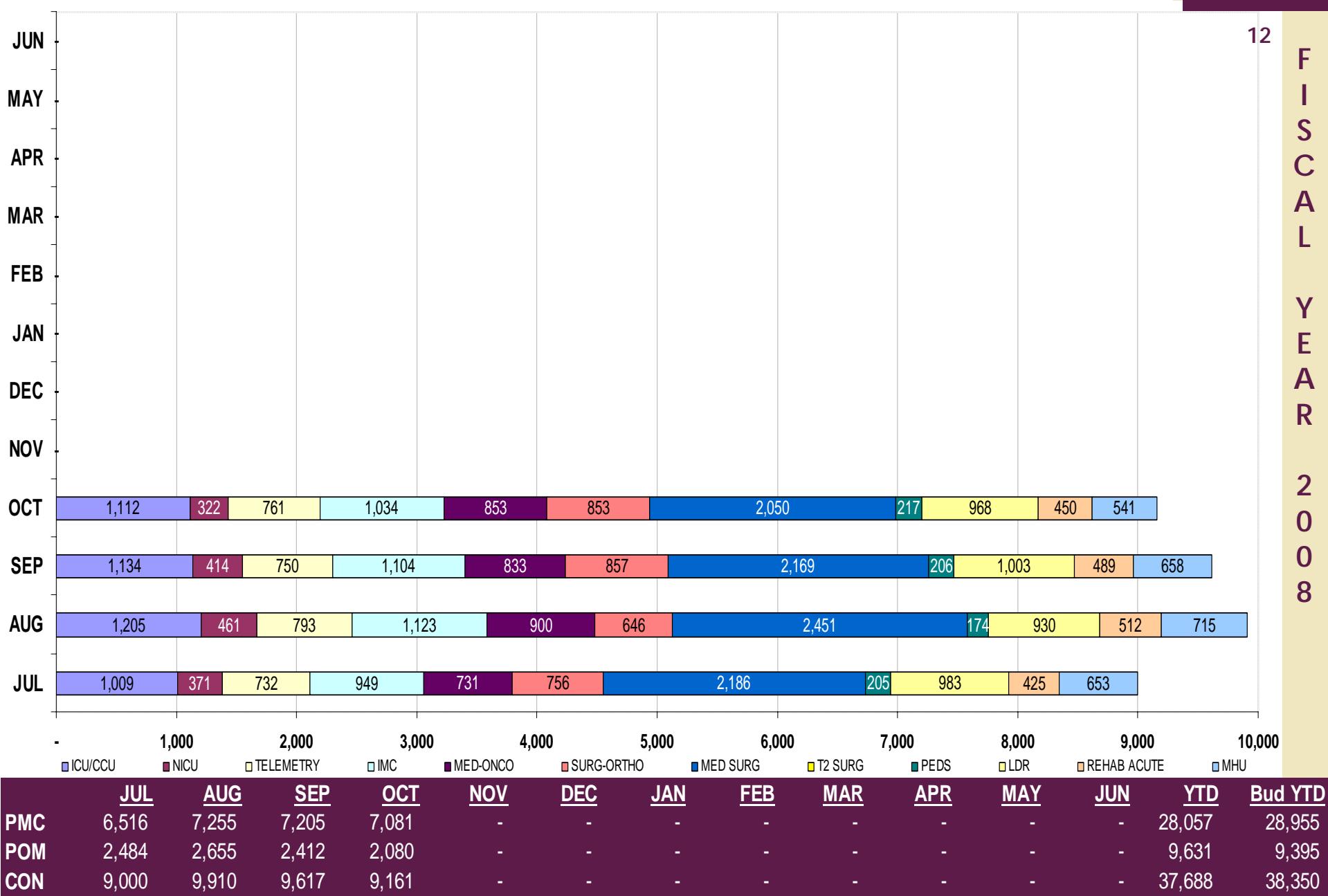


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	6,516	7,255	7,205	7,081	-	-	-	-	-	-	-	-	28,057	28,955
POM	2,484	2,655	2,412	2,080	-	-	-	-	-	-	-	-	9,631	9,395
CON	9,000	9,910	9,617	9,161	-	-	-	-	-	-	-	-	37,688	38,350

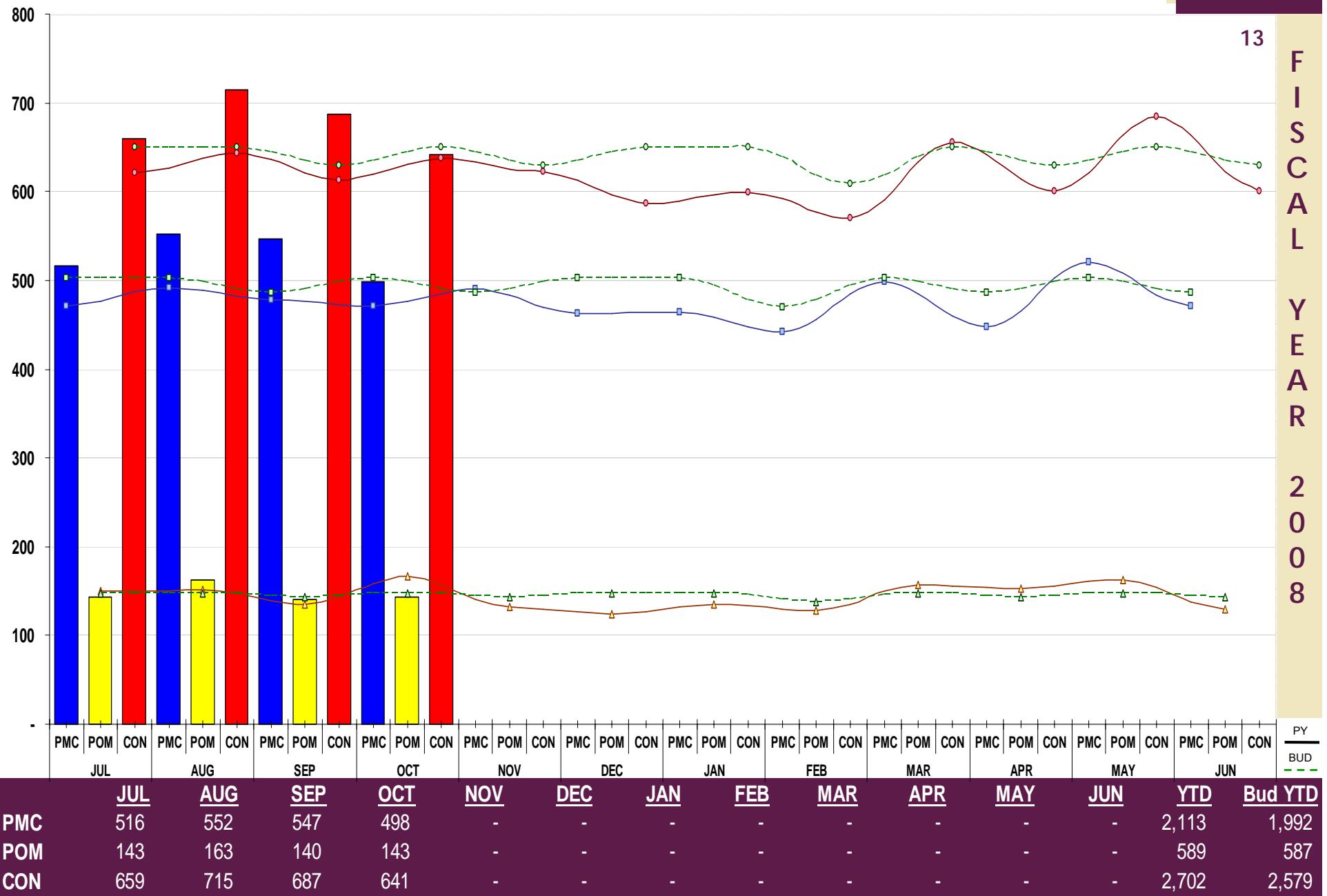
## Average Daily Census – Acute



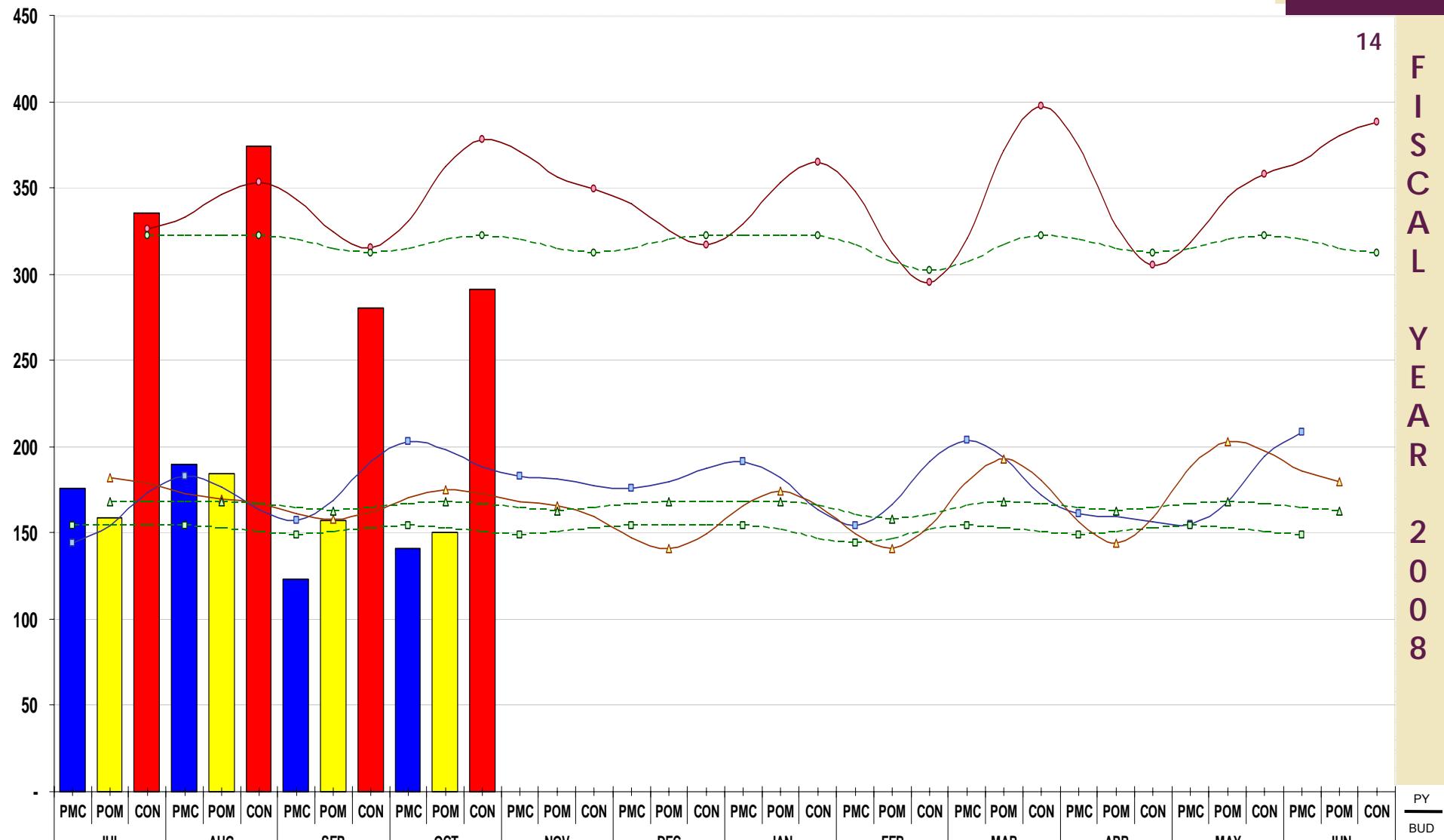
# Patient Days



# Surgeries (In-Patient)

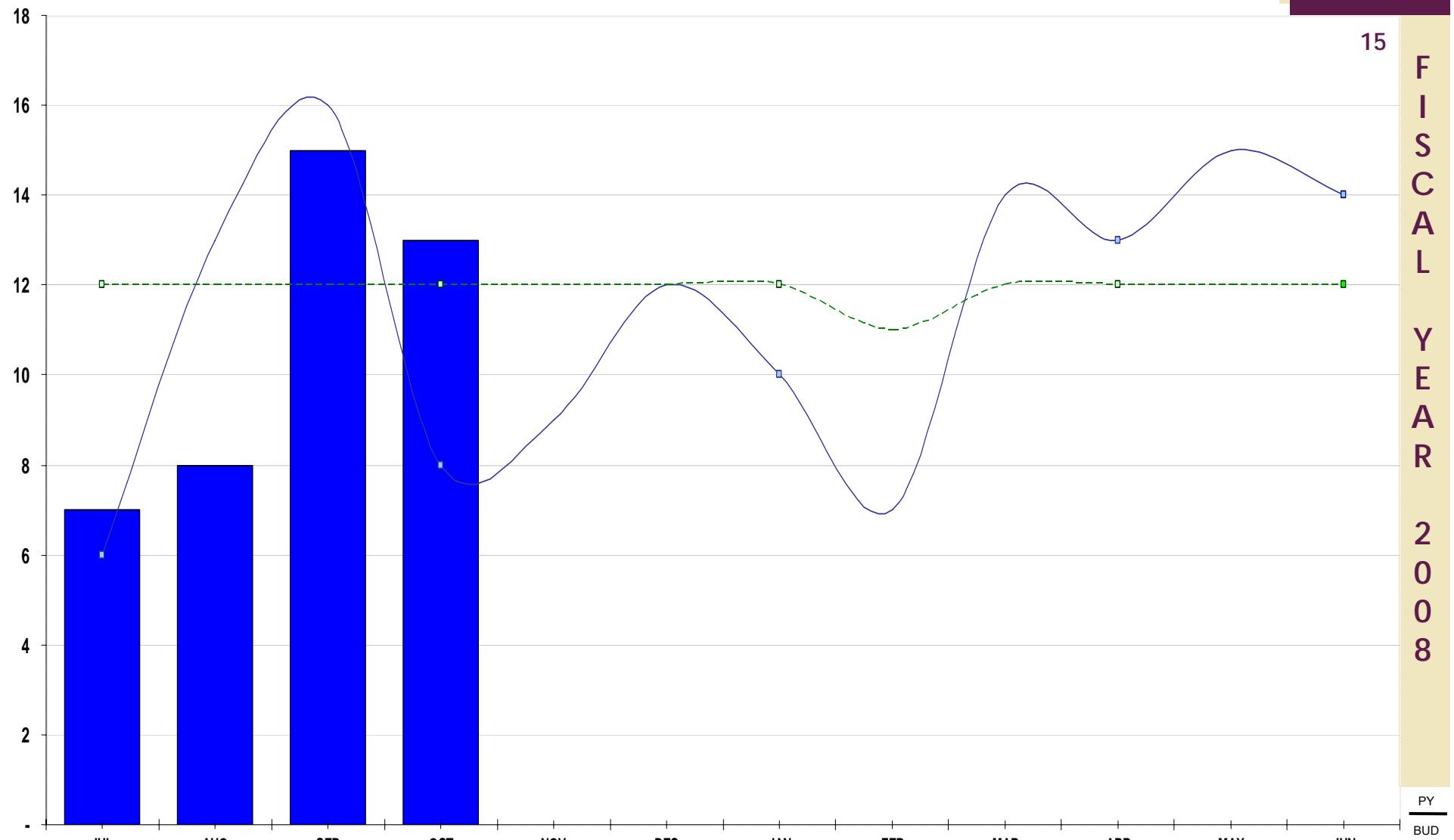


# Surgeries (Out-Patient)

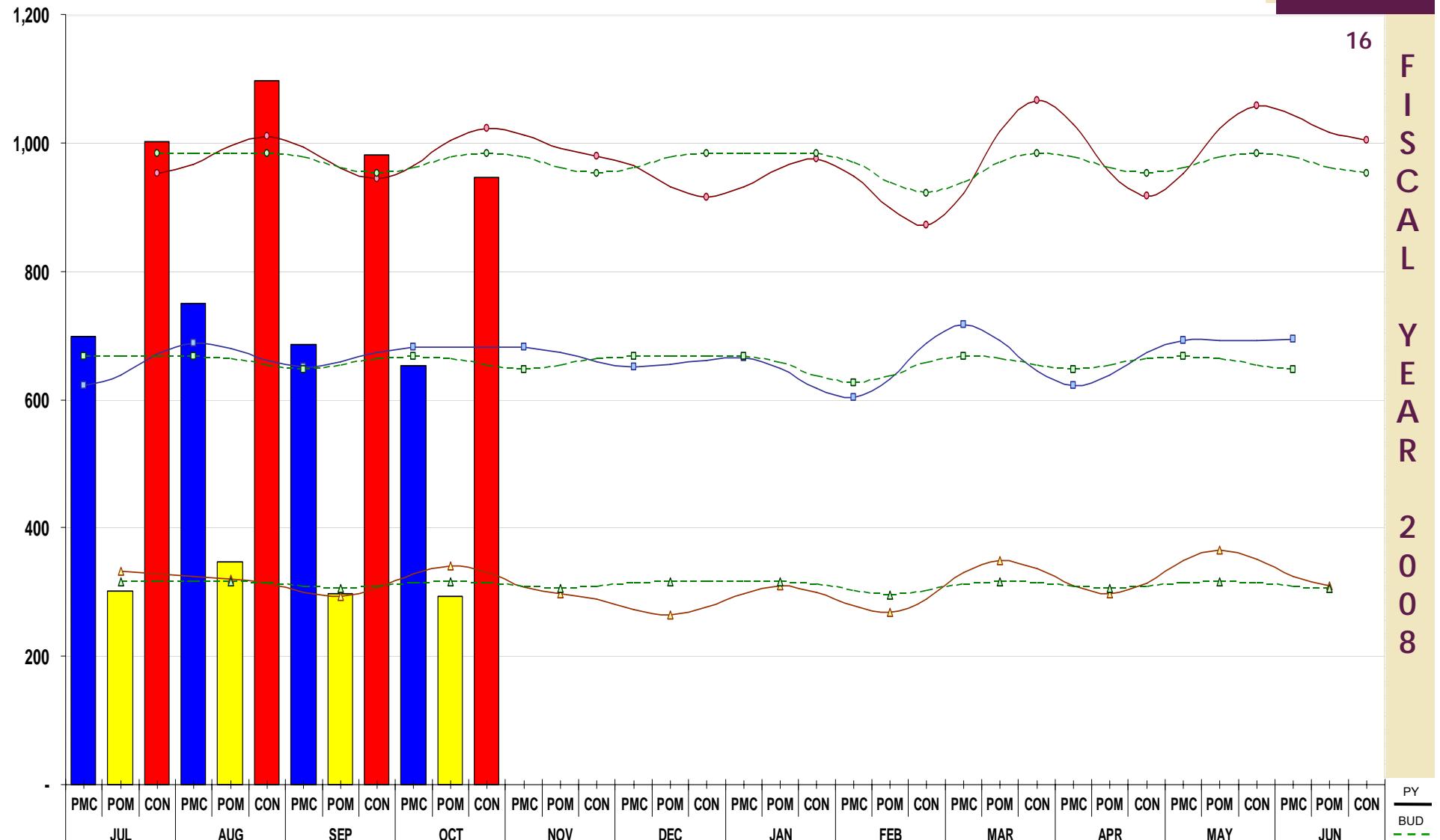


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	176	190	123	141	-	-	-	-	-	-	-	-	630	611
POM	159	184	157	150	-	-	-	-	-	-	-	-	650	667
CON	335	374	280	291	-	-	-	-	-	-	-	-	1,280	1,278

## **Surgeries – CVS (PMC)**

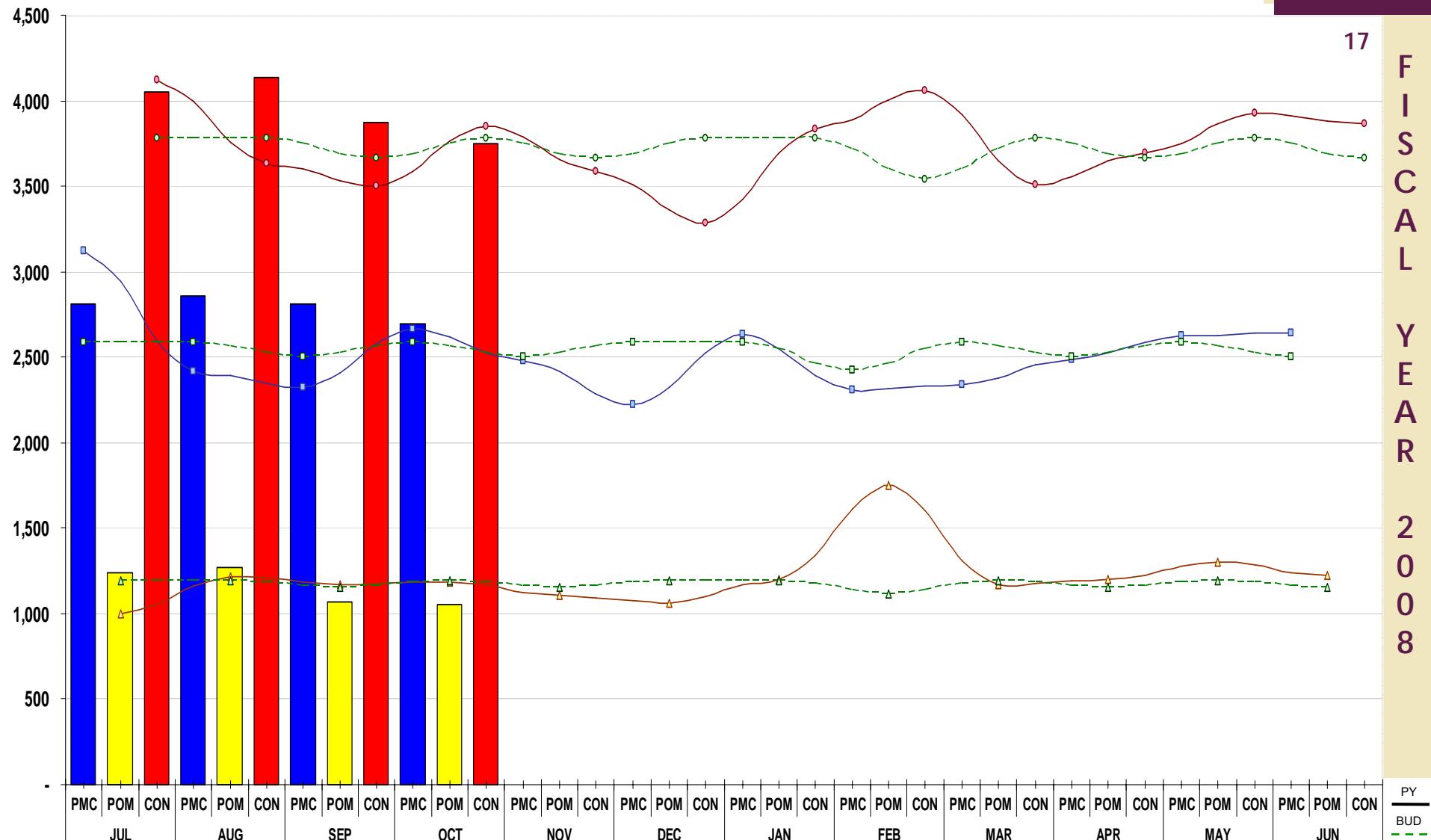


# Total Surgeries



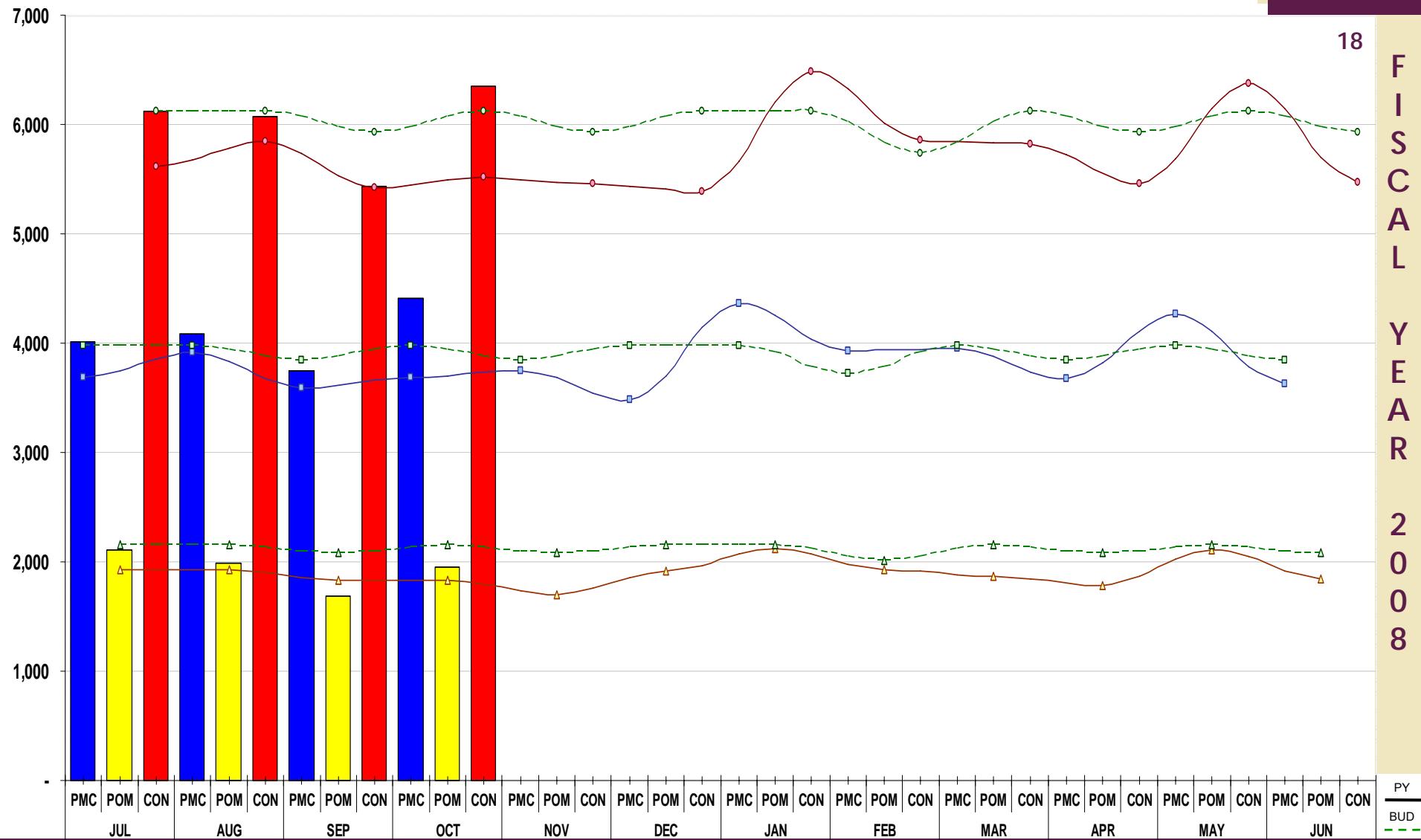
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	699	750	685	652	-	-	-	-	-	-	-	-	2,786	2,651
POM	302	347	297	293	-	-	-	-	-	-	-	-	1,239	1,254
CON	1,001	1,097	982	945	-	-	-	-	-	-	-	-	4,025	3,905

# Outpatient Registration



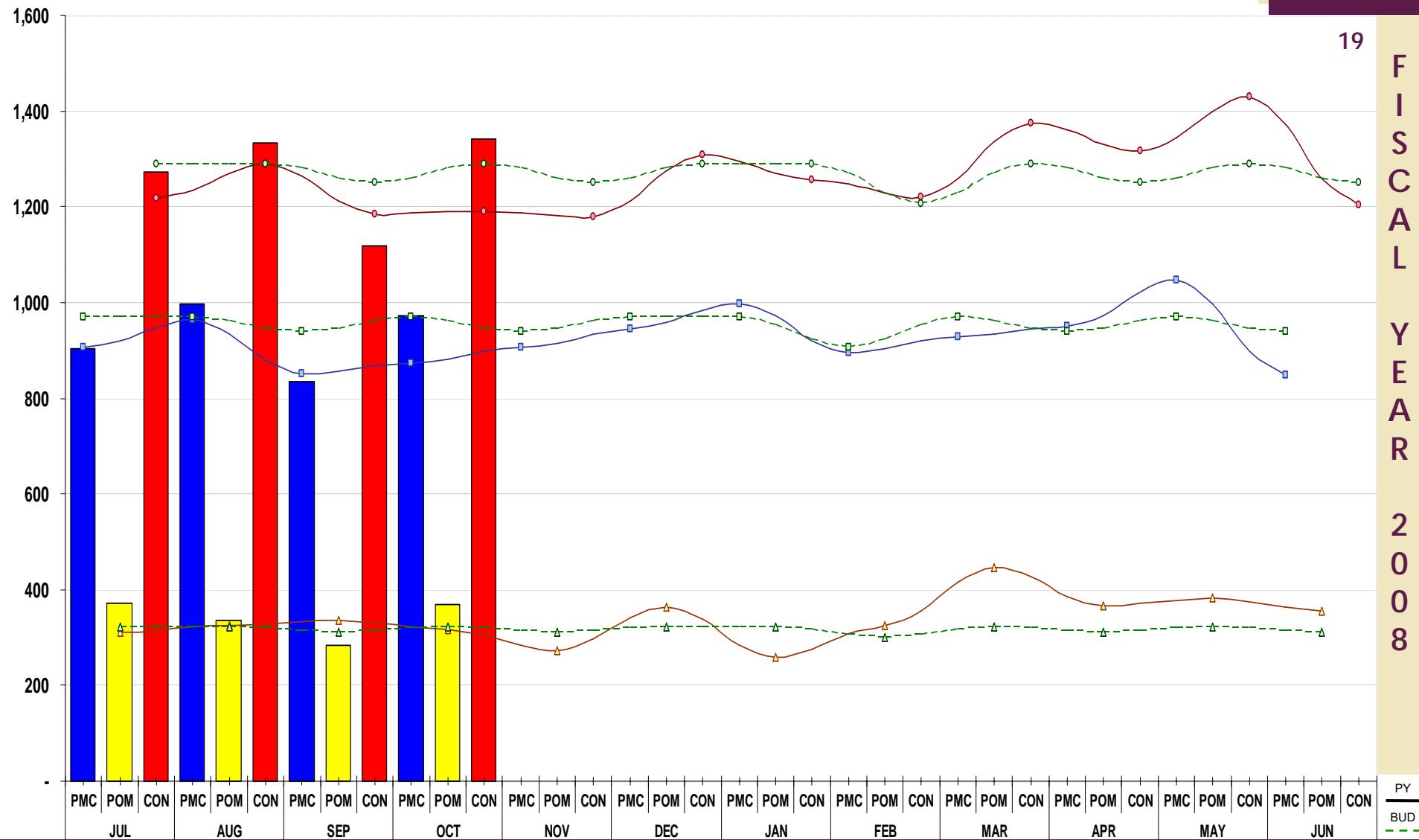
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	2,811	2,861	2,808	2,693	-	-	-	-	-	-	-	-	11,173	10,268
POM	1,238	1,274	1,066	1,057	-	-	-	-	-	-	-	-	4,635	4,738
CON	4,049	4,135	3,874	3,750	-	-	-	-	-	-	-	-	15,808	15,006

# ER Visits includes Trauma



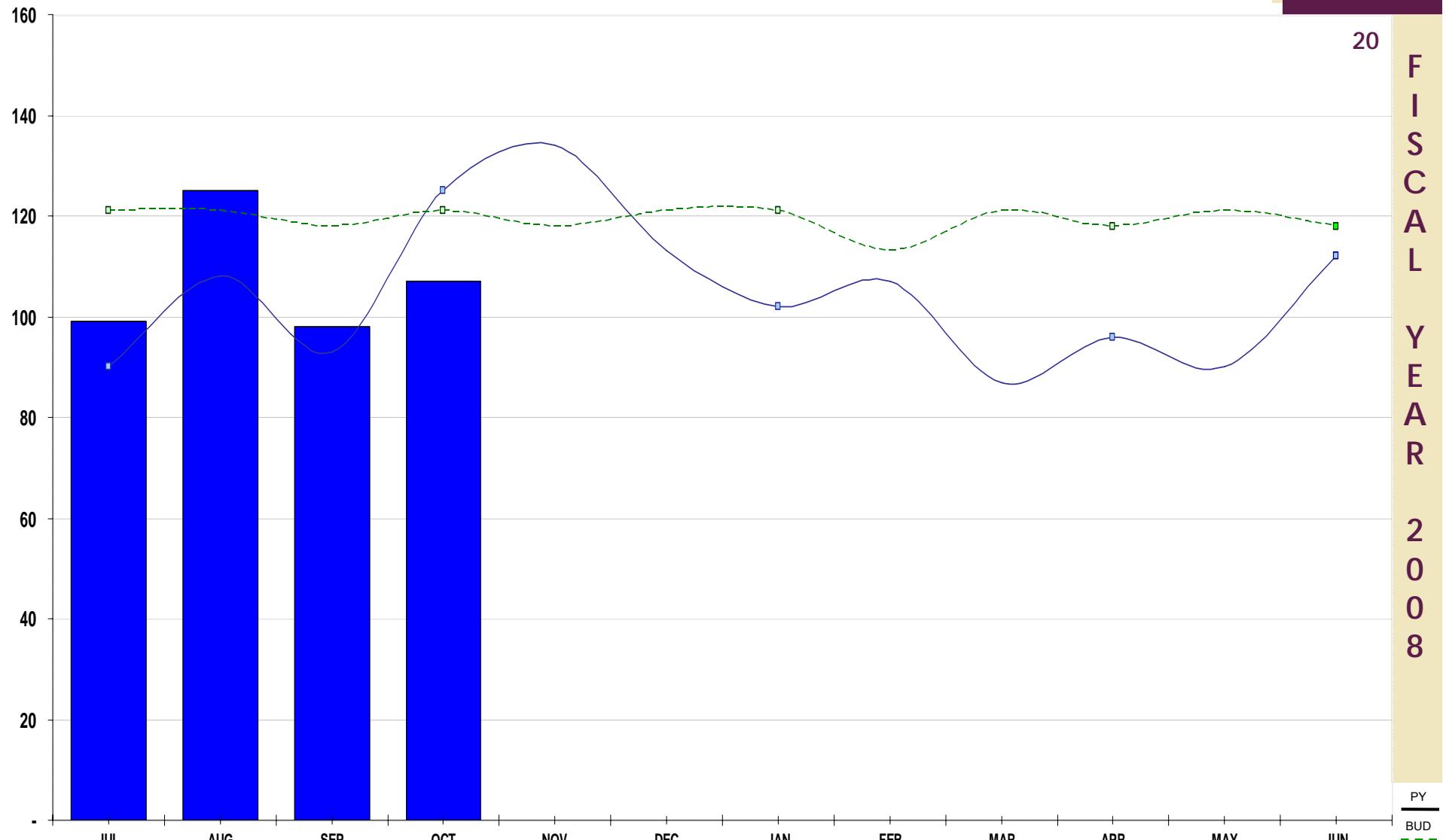
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	4,014	4,087	3,743	4,404	-	-	-	-	-	-	-	-	16,248	15,769
POM	2,110	1,990	1,688	1,947	-	-	-	-	-	-	-	-	7,735	8,535
CON	6,124	6,077	5,431	6,351	-	-	-	-	-	-	-	-	23,983	24,304

# ER Admissions includes Trauma

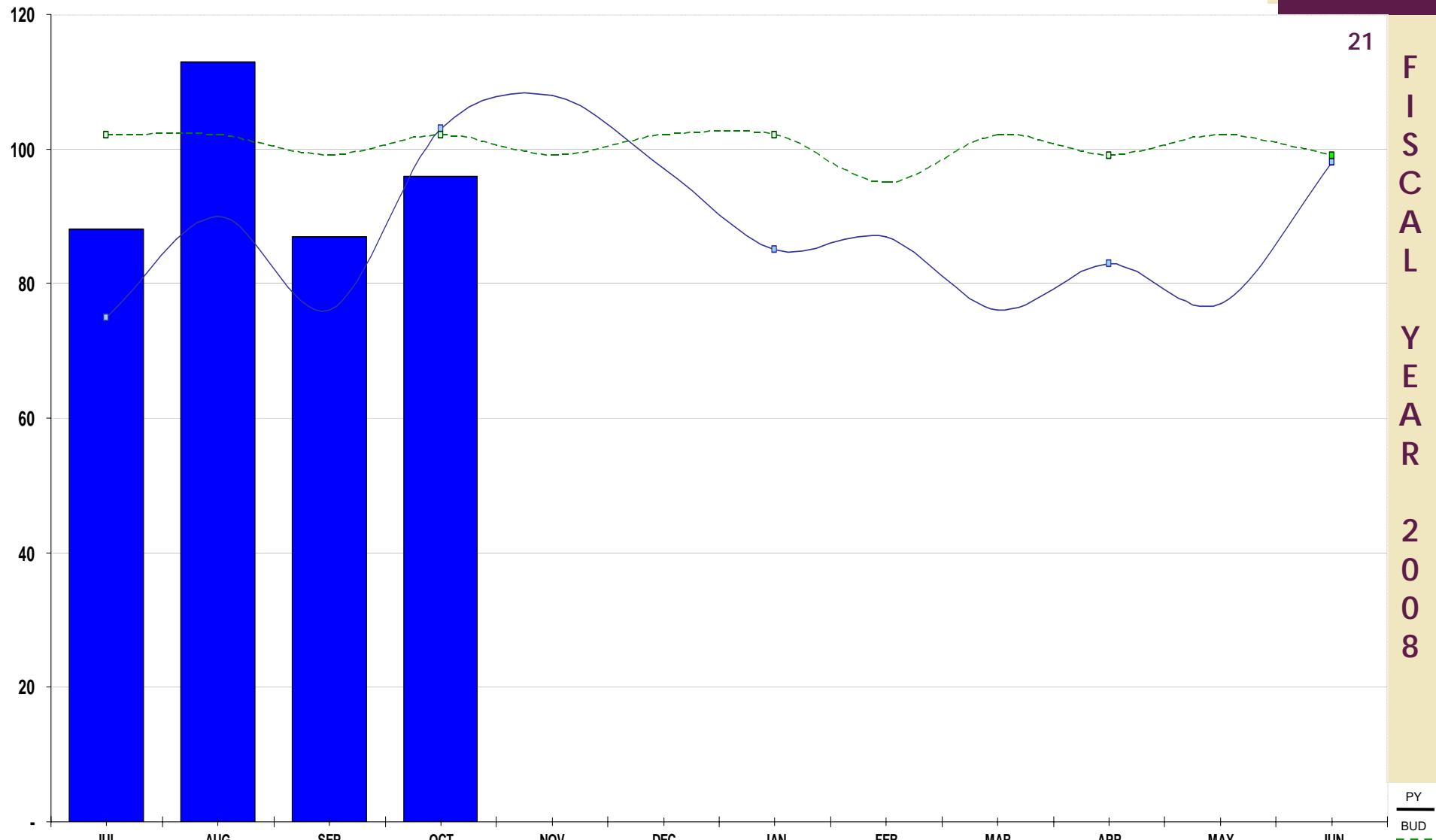


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	902	997	835	971	-	-	-	-	-	-	-	-	3,705	3,845
POM	371	337	284	370	-	-	-	-	-	-	-	-	1,362	1,274
CON	1,273	1,334	1,119	1,341	-	-	-	-	-	-	-	-	5,067	5,119

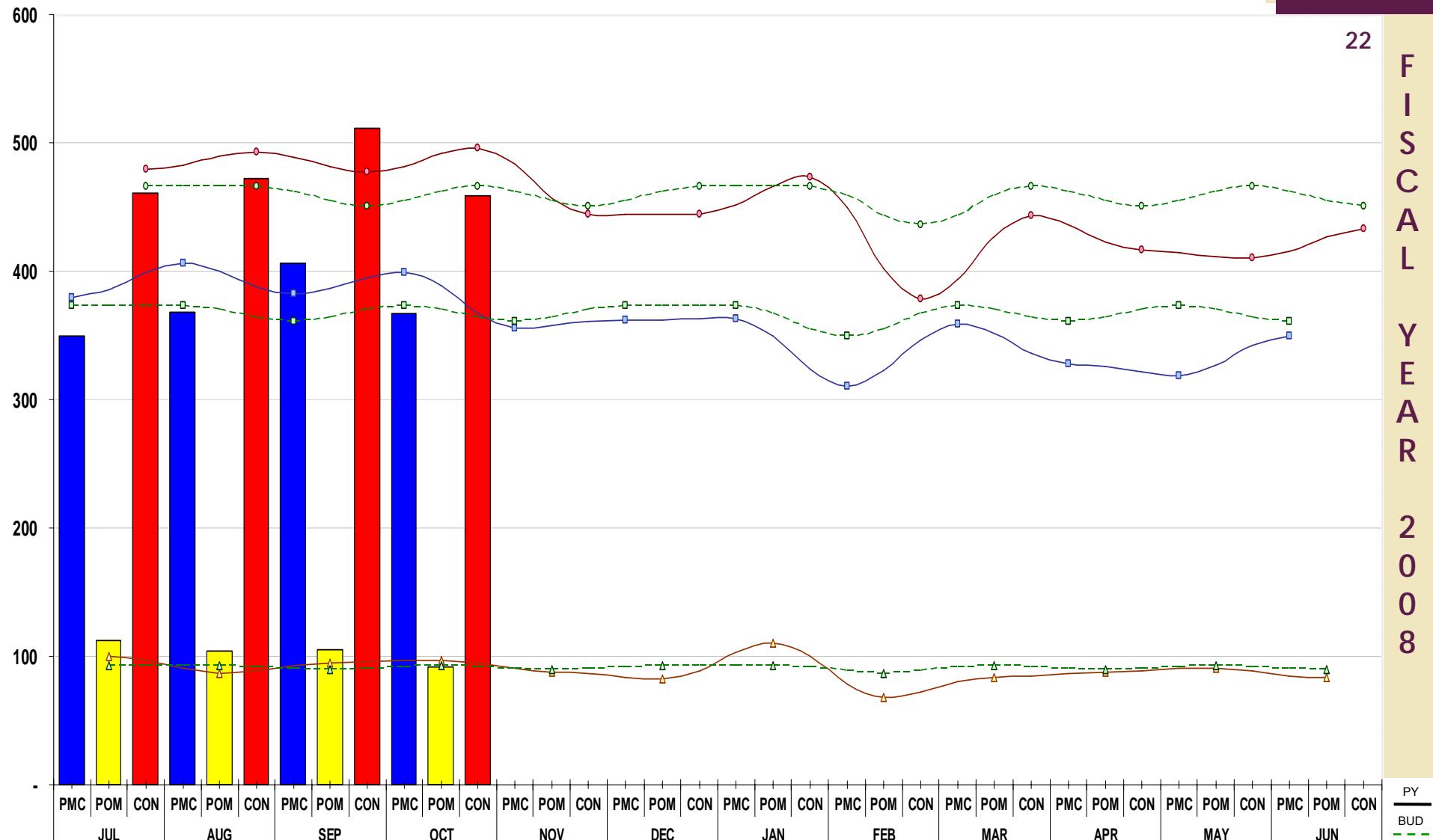
# Trauma Cases (PMC)



## Trauma Admissions (PMC)

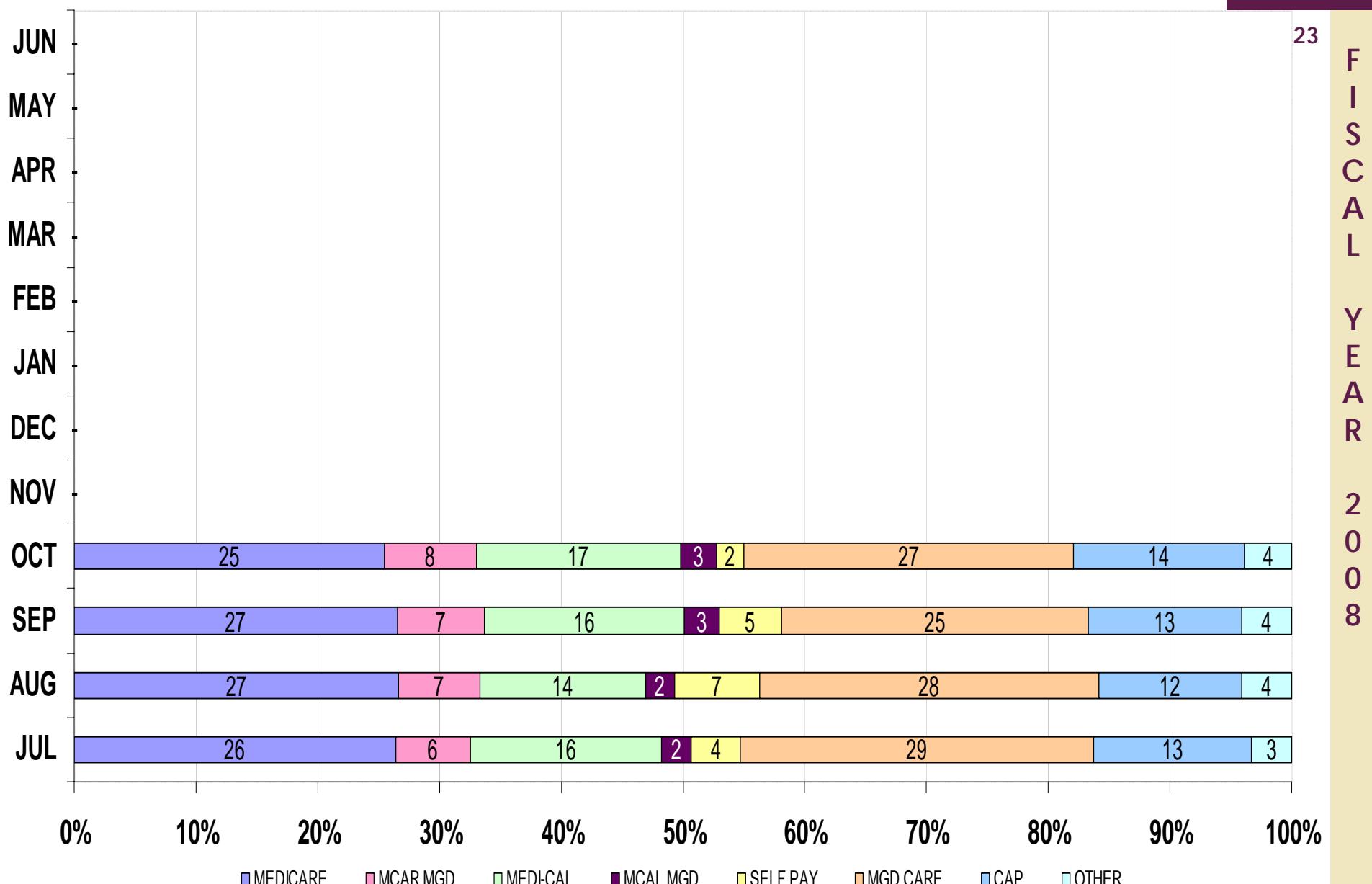


# Deliveries



	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	349	368	406	367	-	-	-	-	-	-	-	-	1,490	1,480
POM	112	104	105	92	-	-	-	-	-	-	-	-	413	369
CON	461	472	511	459	-	-	-	-	-	-	-	-	1,903	1,849

# Payor Mix based on Gross Revenue



# Summary of Key Indicators and Results

## FYTD October 2007

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	<b>ACTUAL</b>	<b>BUDGET</b>	<b>VARIANCE</b>	<b>FY 2007</b>
<b><u>ADMISSIONS - Acute:</u></b>				
Palomar Medical Center	7,255	7,729	(474)	7,414
Pomerado Hospital	2,358	2,294	64	2,279
<b>Total:</b>	<b><u>9,613</u></b>	<b><u>10,023</u></b>	<b><u>(410)</u></b>	<b><u>9,693</u></b>
<b><u>ADMISSIONS - SNF:</u></b>				
Palomar Medical Center	170	198	(28)	214
Pomerado Hospital	188	187	1	183
<b>Total:</b>	<b><u>358</u></b>	<b><u>385</u></b>	<b><u>(27)</u></b>	<b><u>397</u></b>
<b><u>PATIENT DAYS - Acute:</u></b>				
Palomar Medical Center	28,057	28,955	(898)	27,390
Pomerado Hospital	9,631	9,395	236	9,295
<b>Total:</b>	<b><u>37,688</u></b>	<b><u>38,350</u></b>	<b><u>(662)</u></b>	<b><u>36,685</u></b>
<b><u>PATIENT DAYS- SNF:</u></b>				
Palomar Medical Center	10,559	10,792	(233)	10,802
Pomerado Hospital	15,059	15,181	(122)	15,248
<b>Total:</b>	<b><u>25,618</u></b>	<b><u>25,973</u></b>	<b><u>(355)</u></b>	<b><u>26,050</u></b>

# Summary of Key Indicators and Results

## FYTD October 2007 (cont'd)

25

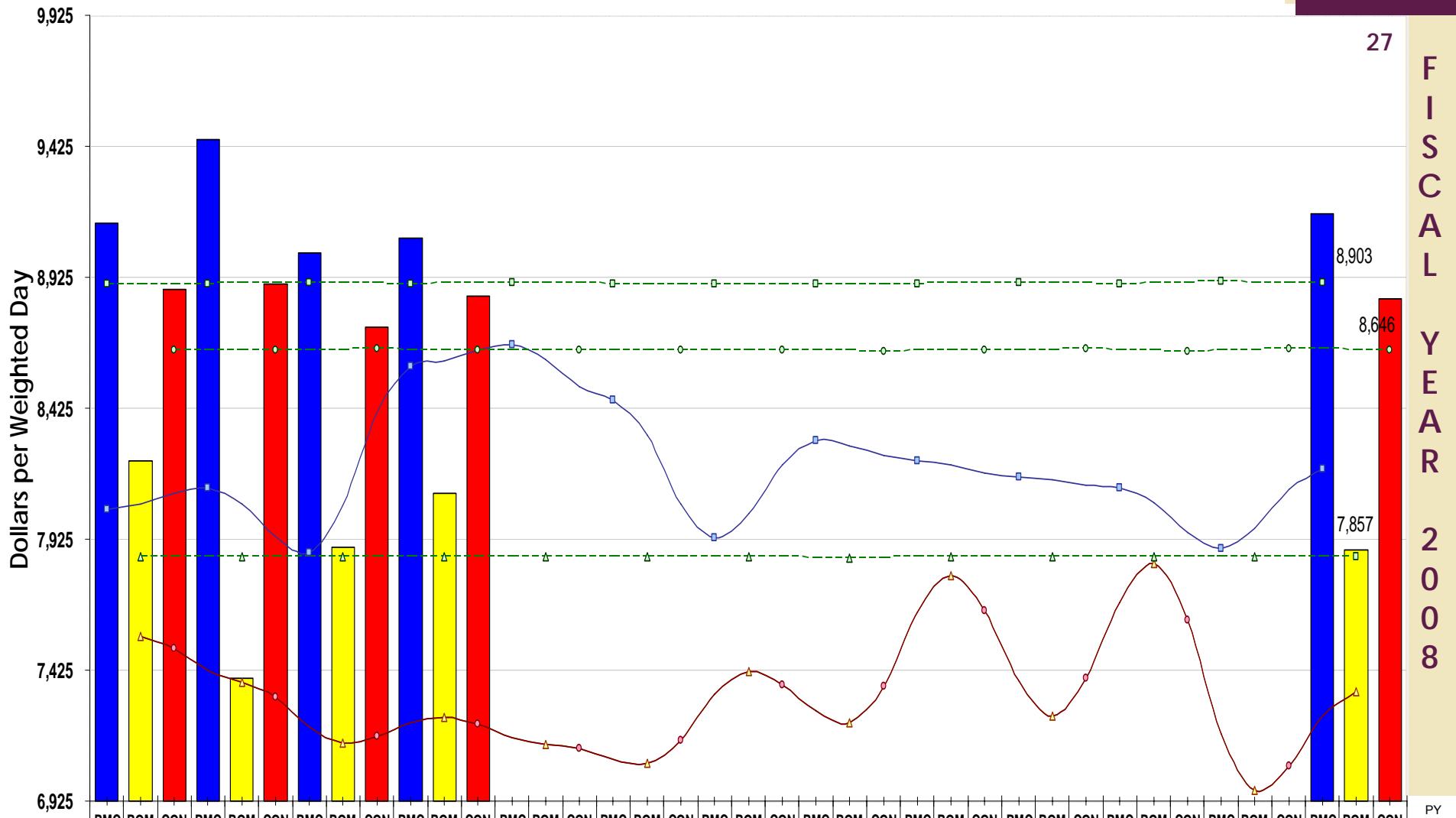
	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>FY 2007</u>
<b><u>WEIGHTED PATIENT DAYS</u></b>				
Palomar Medical Center	36,372	36,605	(233)	9,693
Pomerado Hospital	11,745	14,918	(3,173)	397
Other Activities	4,287	1,078	3,209	40,589
<b>Total:</b>	<b><u>52,404</u></b>	<b><u>52,601</u></b>	<b><u>(197)</u></b>	<b><u>50,679</u></b>
<b><u>ADJUSTED DISCHARGES</u></b>				
Palomar Medical Center	9,372	9,777	(405)	9,526
Pomerado Hospital	3,487	3,442	45	3,448
Other Activities	302	355	(53)	360
<b>Total:</b>	<b><u>13,161</u></b>	<b><u>13,574</u></b>	<b><u>(413)</u></b>	<b><u>13,334</u></b>
<b><u>AVERAGE LENGTH OF STAY- Acute:</u></b>				
Palomar Medical Center	3.87	3.75	0.12	3.67
Pomerado Hospital	4.07	4.10	(0.03)	4.04
<b>Total:</b>	<b><u>3.92</u></b>	<b><u>3.83</u></b>	<b><u>0.09</u></b>	<b><u>3.76</u></b>
<b><u>AVERAGE LENGTH OF STAY - SNF:</u></b>				
Palomar Medical Center	61.03	55.63	5.40	51.68
Pomerado Hospital	80.10	81.18	(1.08)	85.18
<b>Total:</b>	<b><u>70.96</u></b>	<b><u>68.17</u></b>	<b><u>2.79</u></b>	<b><u>67.14</u></b>

# Summary of Key Indicators and Results

## FYTD October 2007 (cont'd)

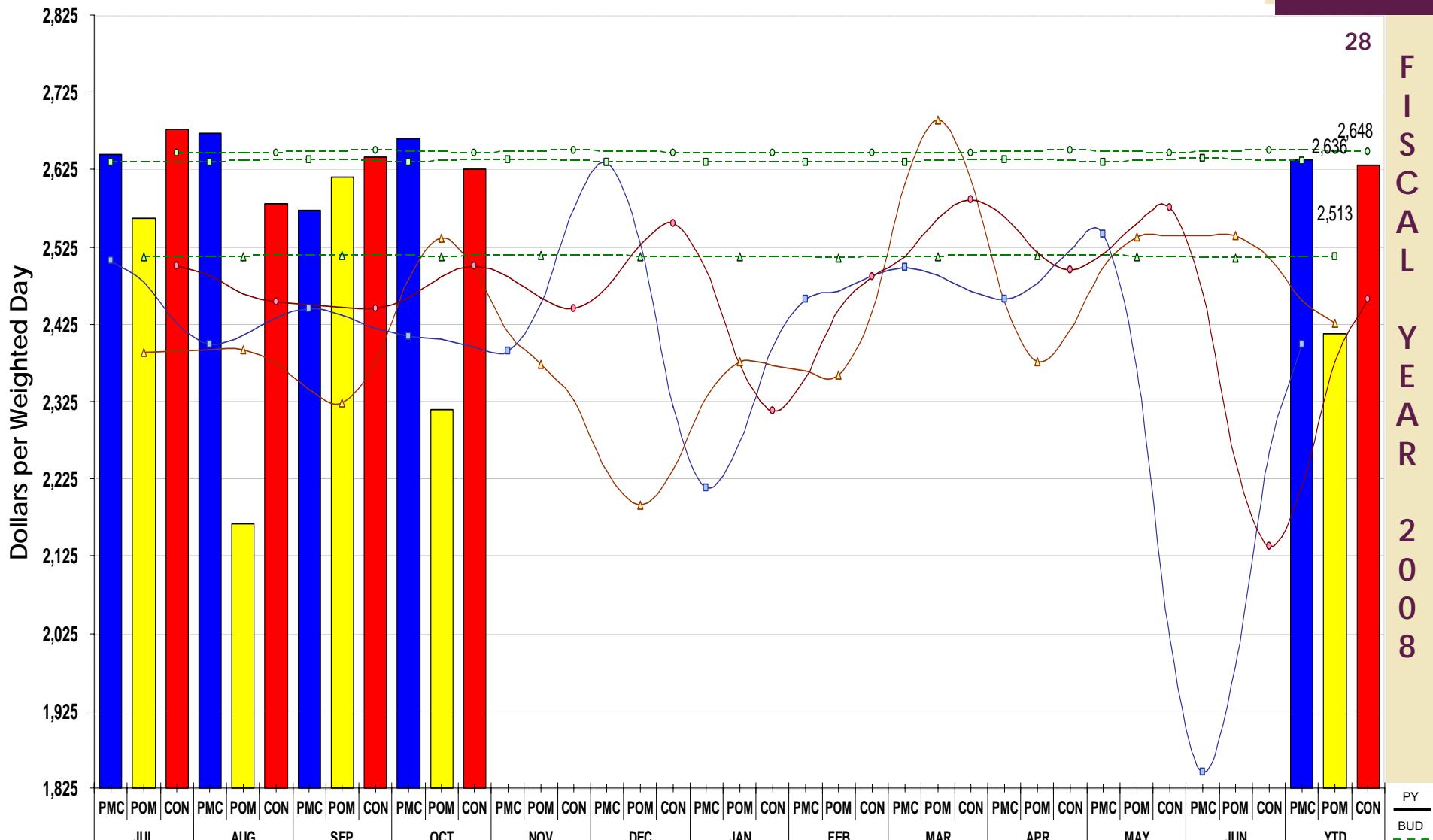
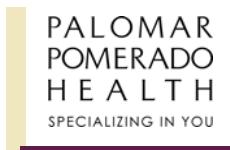
	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>FY 2007</u>
<b><u>EMERGENCY ROOM VISITS &amp; TRAUMA CASES:</u></b>				
Palomar Medical Center	16,248	15,769	479	14,876
Pomerado Hospital	7,735	8,535	(800)	7,516
<b>Total:</b>	<u>23,983</u>	<u>24,304</u>	<u>(321)</u>	<u>22,392</u>
<b><u>EMERGENCY &amp; TRAUMA ADMISSIONS:</u></b>				
Palomar Medical Center	3,705	3,845	(140)	3,591
Pomerado Hospital	1,362	1,274	88	1,290
<b>Total:</b>	<u>5,067</u>	<u>5,119</u>	<u>(52)</u>	<u>4,881</u>
<b><u>SURGERIES:</u></b>				
Palomar Medical Center	2,786	2,651	135	2,642
Pomerado Hospital	1,239	1,254	(15)	1,287
<b>Total:</b>	<u>4,025</u>	<u>3,905</u>	<u>120</u>	<u>3,929</u>
<b><u>BIRTHS:</u></b>				
Palomar Medical Center	1,490	1,480	10	1,566
Pomerado Hospital	413	369	44	379
<b>Total:</b>	<u>1,903</u>	<u>1,849</u>	<u>54</u>	<u>1,945</u>

# Gross Patient Revenue per Weighted Patient Days



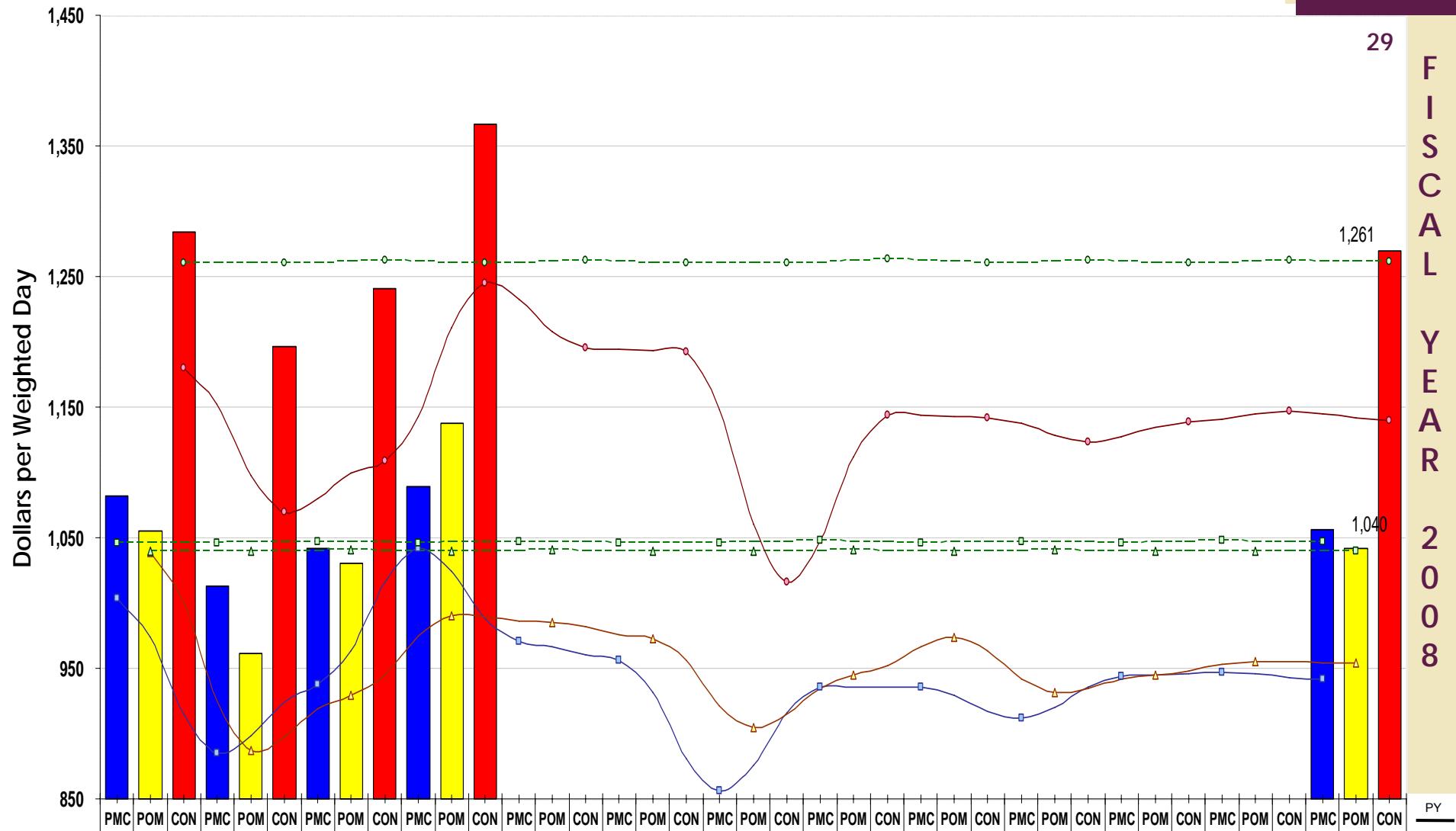
	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	Bud YTD
PMC	9,130	9,449	9,017	9,072	-	-	-	-	-	-	-	-	9,169	8,901
POM	8,222	7,392	7,892	8,102	-	-	-	-	-	-	-	-	7,885	7,857
CON	8,880	8,898	8,735	8,852	-	-	-	-	-	-	-	-	8,841	8,645

# Net Patient Revenue per Weighted Patient Days



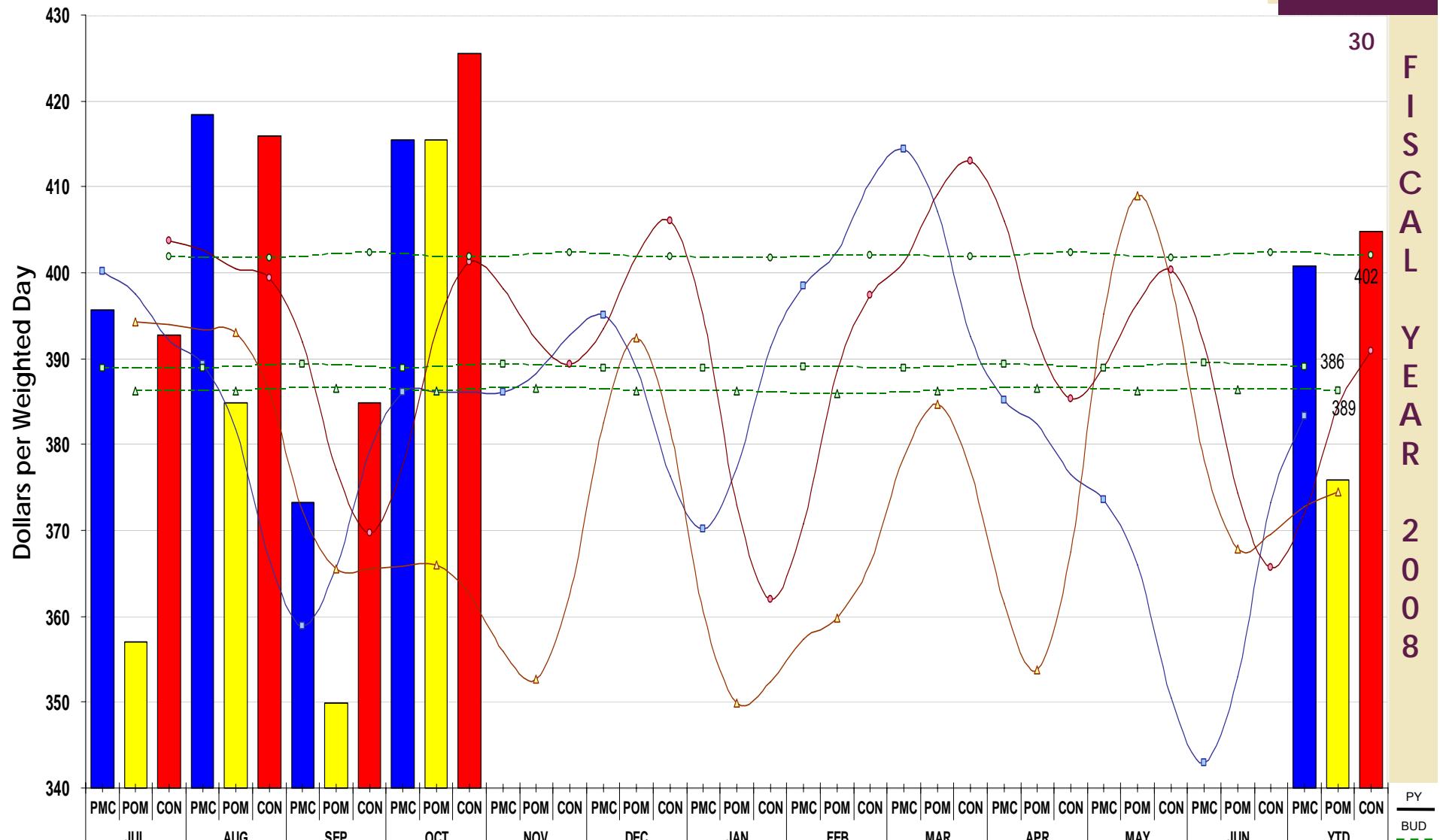
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	2,644	2,671	2,573	2,665	-	-	-	-	-	-	-	-	2,638	2,635
POM	2,562	2,168	2,616	2,315	-	-	-	-	-	-	-	-	2,412	2,513
CON	2,678	2,580	2,641	2,626	-	-	-	-	-	-	-	-	2,630	2,647

# Salaries per Weighted Patient Days

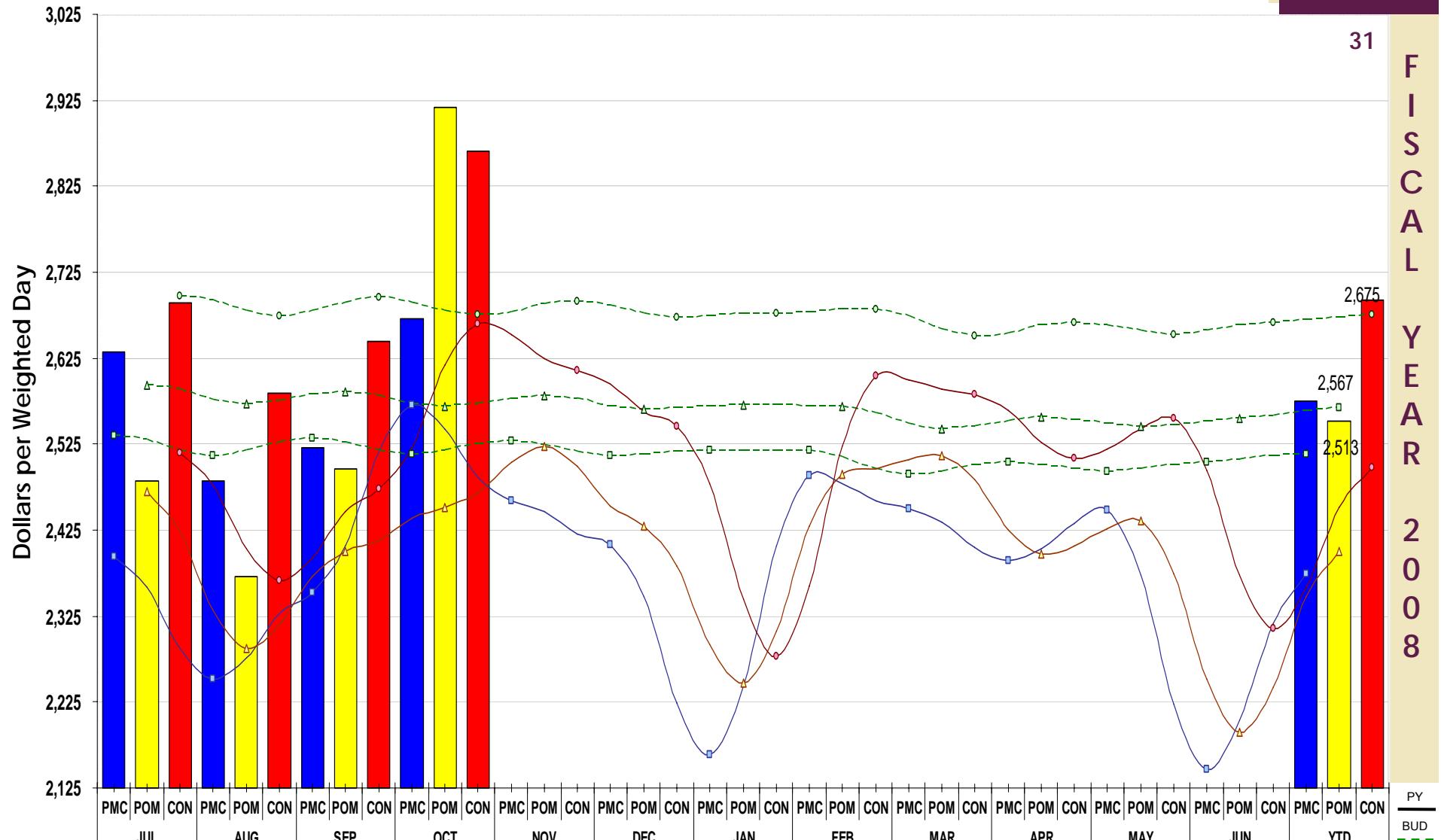


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	Bud YTD
PMC	1,082	1,012	1,042	1,089	-	-	-	-	-	-	-	-	1,056	1,046
POM	1,056	961	1,031	1,138	-	-	-	-	-	-	-	-	1,042	1,040
CON	1,284	1,197	1,240	1,366	-	-	-	-	-	-	-	-	1,270	1,260

# Supplies per Weighted Patient Days

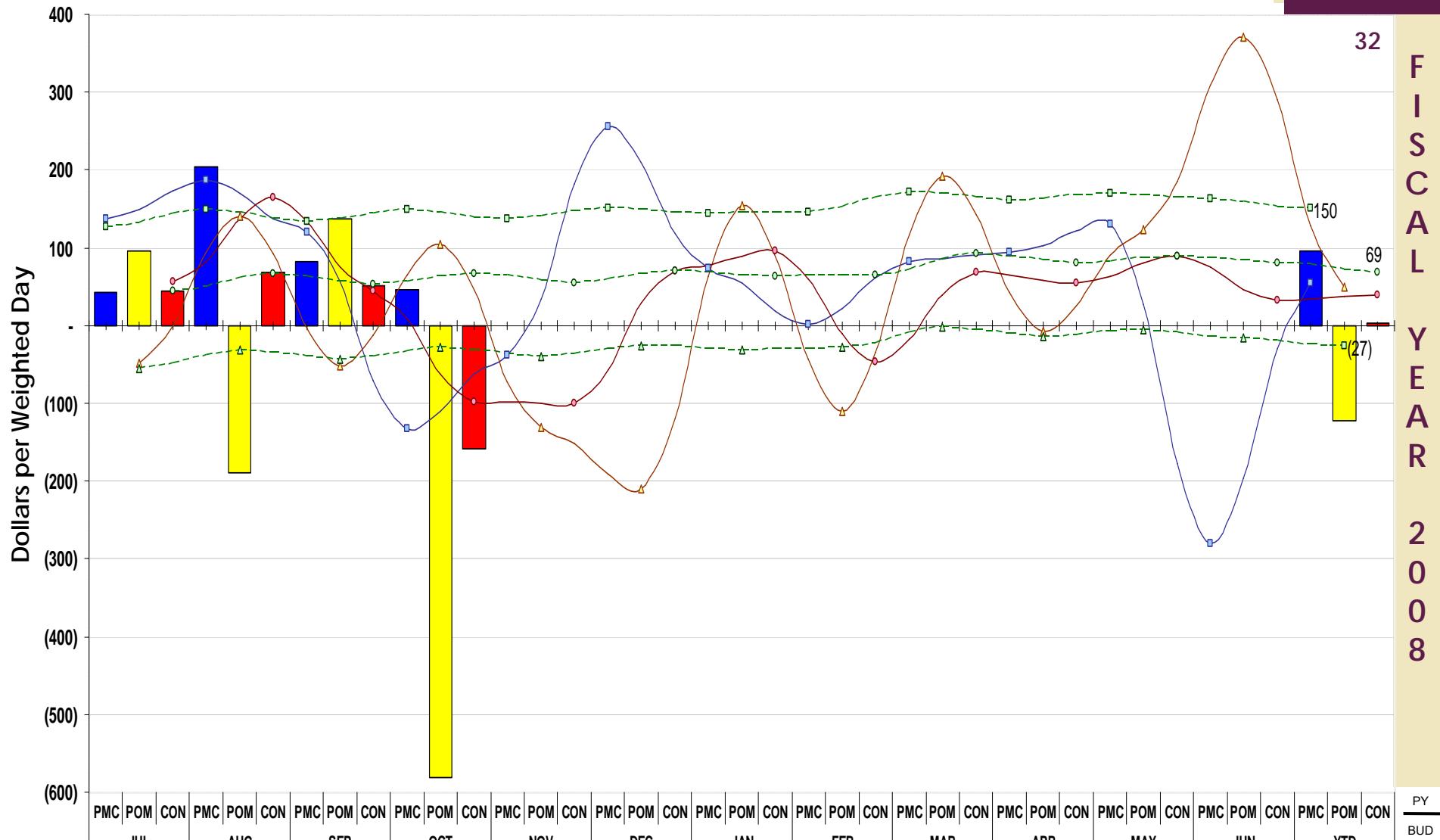


# Total Expenses per Weighted Patient Days

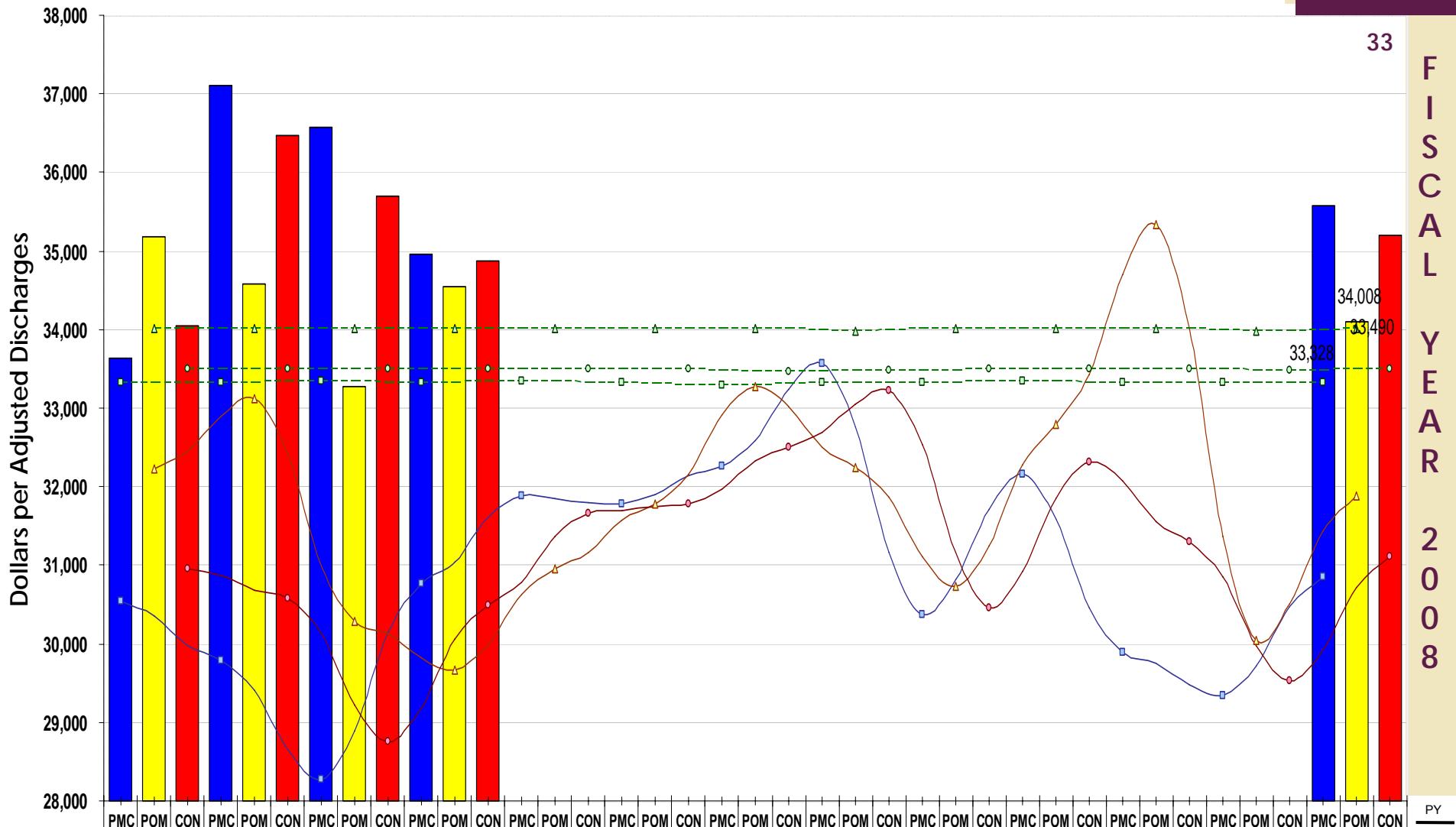


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	2,632	2,483	2,521	2,671	-	-	-	-	-	-	-	-	2,575	2,512
POM	2,482	2,371	2,496	2,917	-	-	-	-	-	-	-	-	2,552	2,571
CON	2,689	2,584	2,644	2,866	-	-	-	-	-	-	-	-	2,693	2,688

# Net Operating Income per Weighted Patient Days

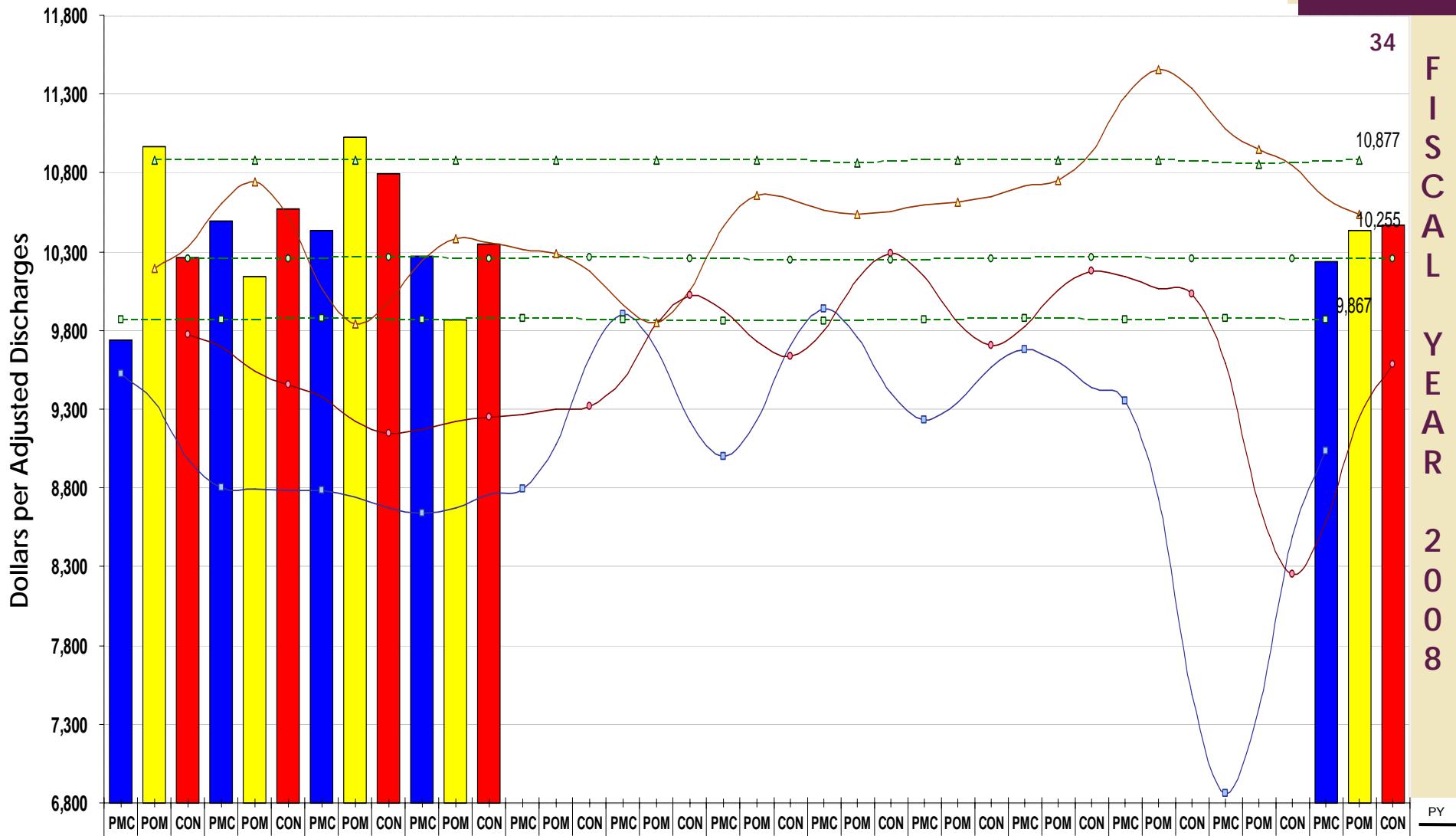


# Gross Patient Revenue per Adjusted Discharges



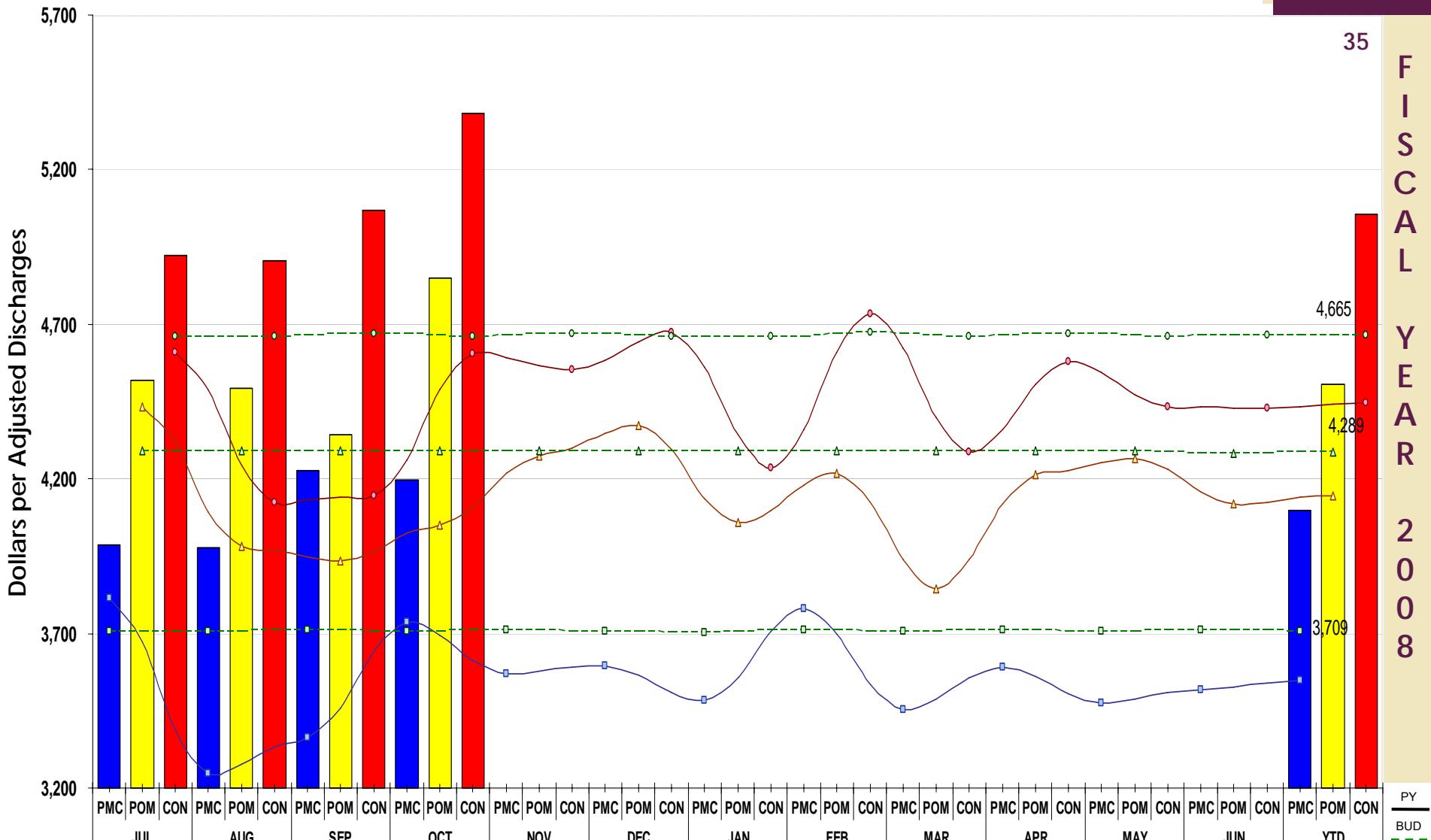
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	33,628	37,115	36,573	34,962	-	-	-	-	-	-	-	-	35,584	33,235
POM	35,188	34,573	33,267	34,542	-	-	-	-	-	-	-	-	34,101	33,456
CON	34,046	36,462	35,702	34,870	-	-	-	-	-	-	-	-	35,202	33,490

# Net Patient Revenue per Adjusted Discharges



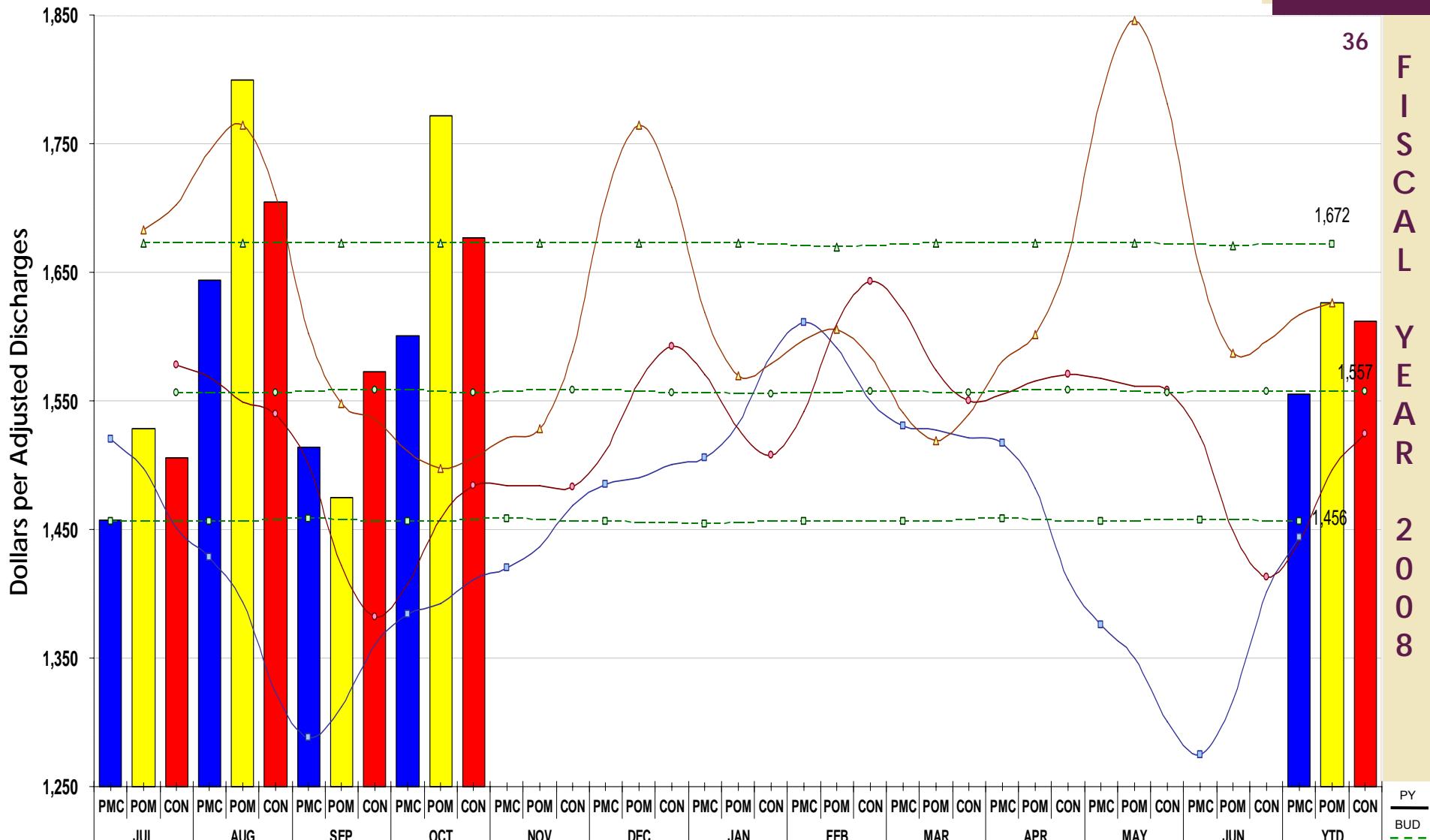
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	9,737	10,493	10,437	10,270	-	-	-	-	-	-	-	-	10,239	9,838
POM	10,963	10,138	11,028	9,870	-	-	-	-	-	-	-	-	10,432	10,701
CON	10,266	10,573	10,793	10,345	-	-	-	-	-	-	-	-	10,472	10,257

# Salaries per Adjusted Discharges



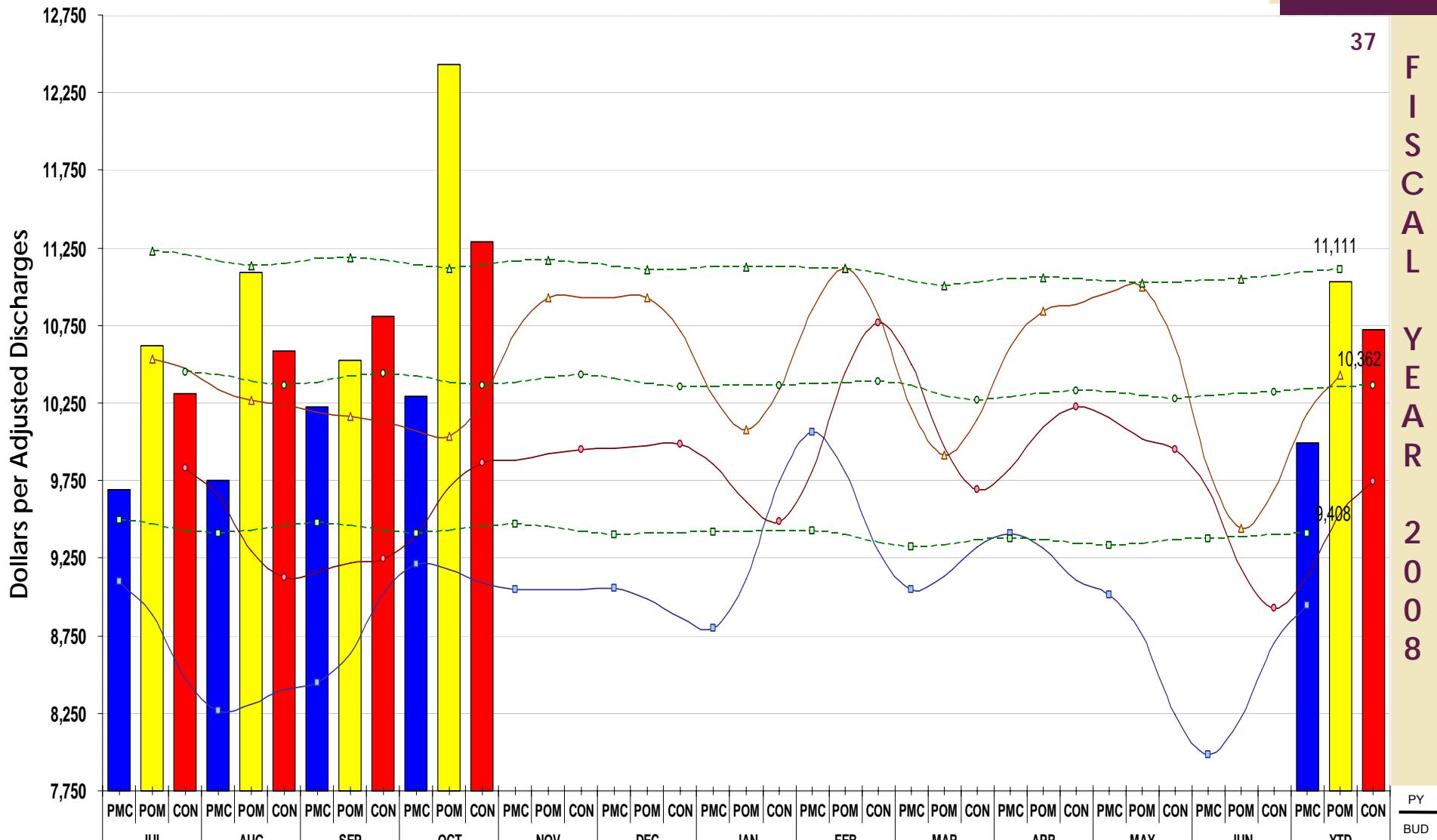
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	3,984	3,977	4,227	4,198	-	-	-	-	-	-	-	-	4,097	3,907
POM	4,518	4,494	4,344	4,852	-	-	-	-	-	-	-	-	4,504	4,427
CON	4,922	4,905	5,070	5,381	-	-	-	-	-	-	-	-	5,057	4,883

# Supplies per Adjusted Discharges



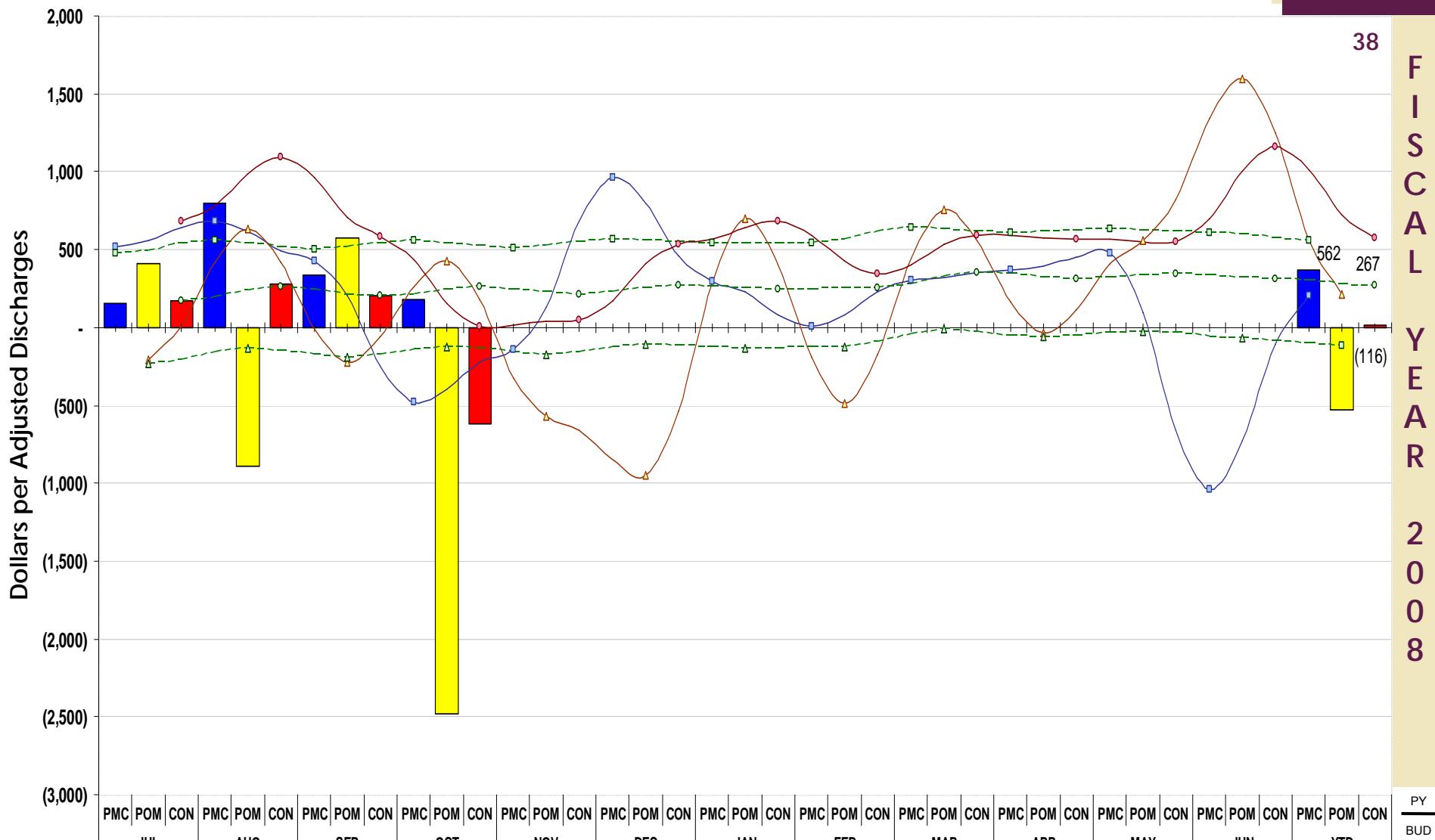
	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	1,457	1,643	1,514	1,601	-	-	-	-	-	-	-	-	1,556	1,452
POM	1,528	1,800	1,475	1,772	-	-	-	-	-	-	-	-	1,626	1,645
CON	1,506	1,704	1,573	1,676	-	-	-	-	-	-	-	-	1,612	1,557

# Total Expenses per Adjusted Discharges



	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	9,693	9,752	10,226	10,293	-	-	-	-	-	-	-	-	9,994	9,423
POM	10,622	11,090	10,523	12,436	-	-	-	-	-	-	-	-	11,035	10,998
CON	10,309	10,589	10,807	11,291	-	-	-	-	-	-	-	-	10,723	10,409

## Net Operating Income per Adjusted Discharges



# Key Variance Explanations

## October 2007

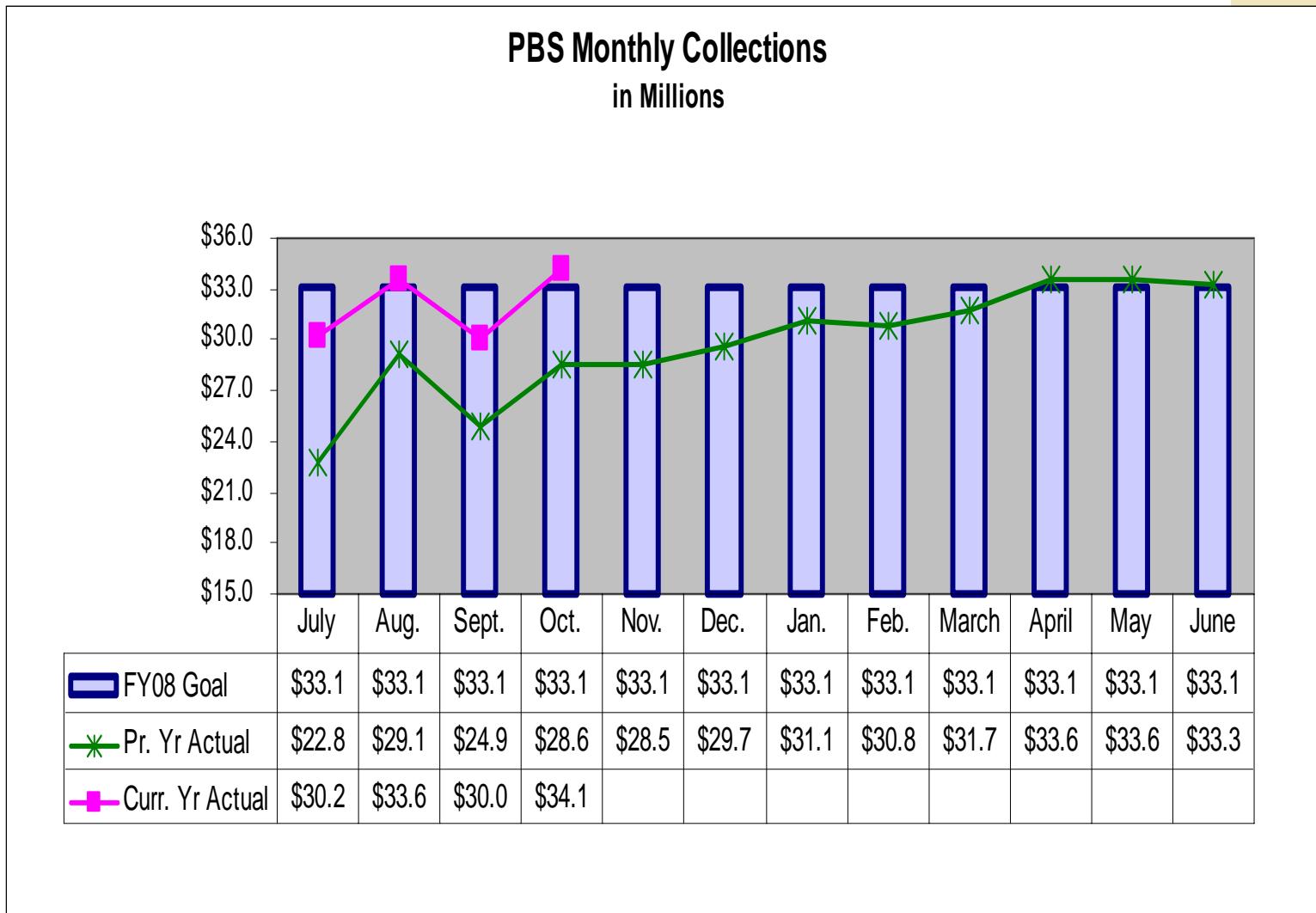
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	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
<b>Adjusted Discharges</b> (Contractual %)	3,272 69.96%	3,421 69.48%	(149)
<b>Gross Patient Revenue:</b>	113,082,612	114,616,558	(1,533,946)
<b>Contractuals:</b>	79,115,512	79,630,009	514,497
<b>Net Capitation:</b>	(417,394)	107,136	(524,530)
<b>Other Operating Revenue:</b>	1,046,518	1,258,134	(211,616)
PPH Foundation			(294,835)
Home Health Outreach			(162,885)
PPNC Health Development			(116,864)
VHA Rebate			161,144
Insurance Settlement - Graybill Auditorium water damage			210,978
<b>Salaries &amp; Wages:</b>	16,519,994	15,955,133	(564,861)
Rate variance			(1,259,779)
Volume			694,918
<b>Benefits:</b>	4,393,500	4,212,966	(180,534)
FICA			(107,803)
Health and Dental			(75,077)
Worker's Compensation			(28,731)
Pension			(26,050)
Other Benefits			63,515
<b>Contract Labor:</b>	931,698	750,839	(180,859)
Nursing			(172,113)
Other			(8,746)

# Key Variance Explanations

## October 2007 (cont'd)

	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
<b>Professional Fees:</b>			
Revenue Cycle: Jacobus Consulting Fees	2,586,908	2,580,413	(6,495)
Physician Income Guarantees Not Realized			(136,348)
WHB Other Pro Fees (for First Five Commission Subcontractors)			46,620
			67,599
<b>Supplies:</b>			
Rate variance	5,436,382	5,326,861	(109,521)
Volume variance			(341,530)
			232,009
<b>Purchased Services:</b>			
Repairs & maintenance	2,818,453	2,643,404	(175,049)
Collections			(208,529)
Pomerado MRI services			(109,401)
Reclass			(79,732)
Other			144,112
			78,501
<b>Depreciation:</b>			
	1,804,702	1,774,857	(29,845)
<b>Other Direct Expenses:</b>			
Marketing / Recruiting	2,125,075	2,217,335	92,260
Foundation			(162,125)
			172,076
<b>Net Income From Operations</b>	<b>(2,020,488)</b>	<b>890,010</b>	<b>(2,910,497)</b>



**Palomar Pomerado Health  
Consolidated Balance Sheet  
As of October 31, 2007**

	Current Month	Prior Month	Prior Fiscal Year End		Current Month	Prior Month	Prior Fiscal Year End
<b>Assets</b>							
<b>Current Assets</b>							
Cash on Hand	\$13,371,270	\$3,849,920	\$1,365,825				
Cash Marketable Securities	65,838,468	64,321,761	107,847,524				
<b>Total Cash &amp; Cash Equivalents</b>	<b>79,209,738</b>	<b>68,171,681</b>	<b>109,213,349</b>				
<b>Patient Accounts Receivable</b>							
Allowance on Accounts	211,812,793	193,757,737	160,767,031				
<b>Net Accounts Receivable</b>	<b>-124,808,666</b>	<b>-104,984,193</b>	<b>-81,286,268</b>				
Inventories	87,004,127	88,773,544	79,480,763				
Prepaid Expenses	6,957,786	6,825,791	7,025,980				
Other	3,730,417	3,516,897	2,071,008				
<b>Total Current Assets</b>	<b>196,163,966</b>	<b>186,473,936</b>	<b>202,885,623</b>				
<b>Non-Current Assets</b>							
Restricted Assets	160,231,756	165,164,481	173,111,797				
Restricted by Donor	299,451	298,481	296,184				
Board Designated	22,756,994	27,175,222	0				
<b>Total Restricted Assets</b>	<b>183,288,201</b>	<b>192,638,184</b>	<b>173,407,981</b>				
<b>Property Plant &amp; Equipment</b>							
Property Plant & Equipment	368,130,746	370,519,849	373,271,092				
Accumulated Depreciation	-224,135,922	-224,998,805	-222,304,232				
Construction in Process	151,076,916	145,974,332	121,244,746				
<b>Net Property Plant &amp; Equipment</b>	<b>295,071,740</b>	<b>291,495,376</b>	<b>272,211,606</b>				
<b>Investment in Related Companies</b>							
Investment in Related Companies	238,469	278,906	265,204				
Deferred Financing Costs	17,038,944	17,105,838	17,245,255				
Other Non-Current Assets	5,619,030	5,442,877	5,715,558				
<b>Total Non-Current Assets</b>	<b>501,256,384</b>	<b>506,961,181</b>	<b>468,845,604</b>				
<b>Total Assets</b>	<b>\$697,420,350</b>	<b>\$693,435,117</b>	<b>\$671,731,227</b>				
<b>Liabilities</b>							
<b>Current Liabilities</b>							
Accounts Payable	\$35,324,762	\$30,867,153	\$27,500,989				
Accrued Payroll	17,627,947	16,932,929	14,778,493				
Accrued PTO	13,025,752	12,532,665	12,638,138				
Accrued Interest Payable	1,598,097	1,246,642	1,906,574				
Current Portion of Bonds	8,640,000	8,640,000	13,220,000				
Est Third Party Settlements	-479,613	-181,791	-2,579,788				
Other Current Liabilities	20,357,975	22,270,645	12,085,069				
<b>Total Current Liabilities</b>	<b>96,094,920</b>	<b>92,308,243</b>	<b>79,549,475</b>				
<b>Long Term Liabilities</b>							
Bonds & Contracts Payable	293,924,929	293,905,576	294,723,824				
<b>General Fund Balance</b>							
Unrestricted	284,344,059	279,747,599	297,161,750				
Restricted for Other Purpose	299,451	298,481	296,184				
Board Designated	22,756,994	27,175,222	0				
<b>Total Fund Balance</b>	<b>307,400,504</b>	<b>307,221,302</b>	<b>297,457,934</b>				
<b>Total Liabilities / Fund Balance</b>	<b>\$697,420,350</b>	<b>\$693,435,117</b>	<b>\$671,731,227</b>				

PALOMAR POMERADO HEALTH  
CONSOLIDATED  
Year-to-Date as of October FY 2008

	Actual	Budget	Variance	Variance		\$/Weighted Patient Days		
				Volume	Rate/Eff	Actual	Budget	Variance
<b>Statistics:</b>								
Admissions - Acute	9,613	10,023	(410)					
Admissions - SNF	358	385	(27)					
Patient Days - Acute	37,688	38,350	(662)					
Patient Days - SNF	25,618	25,973	(355)					
ALOS - Acute	3.92	3.83	0.09					
ALOS - SNF	70.96	68.17	2.79					
Weighted Patient Days	52,404	52,601	(197)					
<b>Revenue:</b>								
Gross Revenue	\$ 463,290,759	\$ 454,786,551	\$ 8,504,208 F	\$ (1,703,256)	\$ 10,207,464	\$ 8,840.75	\$ 8,645.97	\$ 194.78
Deductions from Rev	(325,466,103)	(315,526,257)	(9,939,846) U	1,181,701	(11,121,547)	(6,210.71)	(5,998.48)	(212.23)
Net Patient Revenue	137,824,656	139,260,294	(1,435,638) U	(521,554)	(914,084)	2,630.04	2,647.48	(17.44)
Other Oper Revenue	3,453,749	5,032,536	(1,578,787) U	(18,848)	(1,559,939)	65.91	95.67	(29.77)
<b>Total Net Revenue</b>	<b>141,278,405</b>	<b>144,292,830</b>	<b>(3,014,425) U</b>	<b>(540,402)</b>	<b>(2,474,023)</b>	<b>2,695.95</b>	<b>2,743.16</b>	<b>(47.21)</b>
<b>Expenses:</b>								
Salaries, Wages & Contr Labor	66,552,360	66,305,073	(247,287) U	248,324	(495,611)	1,269.99	1,260.53	(9.46)
Benefits	17,326,116	16,718,896	(607,220) U	62,615	(669,835)	330.63	317.84	(12.78)
Supplies	21,211,860	21,140,756	(71,104) U	79,176	(150,280)	404.78	401.91	(2.87)
Prof Fees & Purch Svc	20,395,336	21,159,464	764,128 F	79,246	684,882	389.19	402.26	13.07
Depreciation	7,182,509	7,099,428	(83,081) U	26,589	(109,670)	137.06	134.97	(2.09)
Other	8,461,898	8,833,673	371,775 F	33,084	338,691	161.47	167.94	6.46
<b>Total Expenses</b>	<b>141,130,079</b>	<b>141,257,290</b>	<b>127,211 F</b>	<b>529,033</b>	<b>(401,822)</b>	<b>2,693.12</b>	<b>2,685.45</b>	<b>(7.67)</b>
<b>Net Inc Before Non-Oper Income</b>	<b>148,326</b>	<b>3,035,540</b>	<b>(2,887,214) U</b>	<b>(11,369)</b>	<b>(2,875,845)</b>	<b>2.83</b>	<b>57.71</b>	<b>(54.88)</b>
Property Tax Revenue	4,500,000	4,500,000	- -	(16,853)	16,853	85.87	85.55	0.32
Non-Operating Income	1,819,743	265,272	1,554,471 F	(993)	1,555,464	34.73	5.04	29.68
<b>Net Income (Loss)</b>	<b>\$ 6,468,069</b>	<b>\$ 7,800,812</b>	<b>\$ (1,332,743) U</b>	<b>\$ (29,215)</b>	<b>\$ (1,303,528)</b>	<b>\$ 123.43</b>	<b>\$ 148.30</b>	<b>\$ (24.87)</b>
Net Income Margin	4.3%	5.2%	-0.9%					
OEBITDA Margin w/o Prop Tax	4.9%	6.7%	-1.8%					
OEBITDA Margin with Prop Tax	7.9%	9.7%	-1.8%					

F= Favorable variance  
U= Unfavorable variance

**PALOMAR POMERADO HEALTH  
CONSOLIDATED**  
Month-to-Date as of October FY 2008

	Actual	Budget	Variance	Variance			\$/Weighted Patient Days		
				Volume	Rate/Eff	Actual	Budget	Variance	
<b>Statistics:</b>									
Admissions - Acute	2,386	2,526	(140)						
Admissions - SNF	82	97	(15)						
Patient Days - Acute	9,161	9,666	(505)						
Patient Days - SNF	6,200	6,546	(346)						
ALOS - Acute	3.85	3.83	0.02						
ALOS - SNF	68.89	68.19	0.70						
Weighted Patient Days	12,775	13,258	(483)						
<b>Revenue:</b>									
Gross Revenue	\$ 113,082,612	\$ 114,616,558	\$ (1,533,946) U	\$ (4,175,577)	\$ 2,641,631	\$ 8,851.87	\$ 8,645.09	\$ 206.78	
Deductions from Rev	\$ (79,532,906)	\$ (79,522,873)	\$ (10,033) U	\$ 2,897,085	\$ (2,907,118)	\$ (6,225.67)	\$ (5,998.10)	\$ (227.56)	
Net Patient Revenue	33,549,706	35,093,685	(1,543,979) U	(1,278,492)	(265,487)	2,626.20	2,646.98	(20.78)	
Other Oper Revenue	1,046,518	1,258,134	(211,616) U	(45,835)	(165,781)	81.92	94.90	(12.98)	
<b>Total Net Revenue</b>	<b>34,596,224</b>	<b>36,351,819</b>	<b>(1,755,595) U</b>	<b>(1,324,327)</b>	<b>(431,268)</b>	<b>2,708.12</b>	<b>2,741.88</b>	<b>(33.76)</b>	
<b>Expenses:</b>									
Salaries, Wages & Contr Labor	17,451,691	16,705,974	\$ (745,717) U	608,613	\$ (1,354,330)	1,366.08	1,260.07	\$ (106.01)	
Benefits	4,393,500	4,212,966	\$ (180,534) U	153,482	\$ (334,016)	343.91	317.77	\$ (26.15)	
Supplies	5,436,382	5,326,861	\$ (109,521) U	194,062	\$ (303,583)	425.55	401.78	\$ (23.76)	
Prof Fees & Purch Svc	5,405,362	5,223,817	\$ (181,544) U	190,308	\$ (371,853)	423.12	394.01	\$ (29.11)	
Depreciation	1,804,702	1,774,857	\$ (29,845) U	64,660	\$ (94,505)	141.27	133.87	\$ (7.40)	
Other	2,125,075	2,217,335	\$ 92,260 F	80,779	\$ 11,481	166.35	167.25	0.90	
<b>Total Expenses</b>	<b>36,616,712</b>	<b>35,461,809</b>	<b>\$ (1,154,902) U</b>	<b>1,291,903</b>	<b>\$ (2,446,805)</b>	<b>2,866.28</b>	<b>2,674.75</b>	<b>\$ (191.53)</b>	
<b>Net Inc Before Non-Oper Income</b>	<b>(2,020,488)</b>	<b>890,010</b>	<b>\$ (2,910,497) U</b>	<b>(32,424)</b>	<b>\$ (2,878,073)</b>	<b>(158.16)</b>	<b>67.13</b>	<b>\$ (225.29)</b>	
Property Tax Revenue	1,125,000	1,125,000	- -	(40,985)	40,985	88.06	84.85	3.21	
Non-Operating Income	174,686	66,318	\$ 108,368 F	(2,416)	\$ 110,784	13.67	5.00	8.67	
<b>Net Income (Loss)</b>	<b>\$ (720,802)</b>	<b>\$ 2,081,328</b>	<b>\$ (2,802,129) U</b>	<b>\$ (75,824)</b>	<b>\$ (2,726,305)</b>	<b>\$ (56.42)</b>	<b>\$ 156.99</b>	<b>\$ (213.41)</b>	
Net Income Margin	-2.1%	5.5%	-7.6%						
OEBITDA Margin w/o Prop Tax	-0.6%	7.0%	-7.6%						
OEBITDA Margin with Prop Tax	2.6%	9.9%	-7.3%						

F= Favorable variance  
U= Unfavorable variance

**PALOMAR POMERADO HEALTH  
CONSOLIDATED**  
October 2007 YTD vs. October 2006 YTD

				Variance			\$/Weighted Patient Days		
	October 07 YTD	October 06 YTD	Variance	Volume	Rate/Eff	Actual	Budget	Variance	
<b>Statistics:</b>									
Admissions - Acute	9,613	9,693	(80)						
Admissions - SNF	358	397	(39)						
Patient Days - Acute	37,688	36,685	1,003						
Patient Days - SNF	25,618	26,050	(432)						
ALOS - Acute	3.92	3.76	0.16						
ALOS - SNF	70.96	67.14	3.82						
Weighted Patient Days	52,404	50,679	1,725						
<b>Revenue:</b>									
Gross Revenue	\$ 463,290,759	\$ 402,550,007	\$ 60,740,752 F	\$ 13,701,903	\$ 47,038,849	\$ 8,840.75	\$ 7,943.13	\$ 897.62	
Deductions from Rev	(325,466,103)	(277,191,961)	(48,274,142) U	(9,434,995)	(38,839,147)	(6,210.71)	(5,469.56)	(741.15)	
Net Patient Revenue	137,824,656	125,358,046	12,466,610 F	4,266,908	8,199,702	2,630.04	2,473.57	156.47	
Other Oper Revenue	3,453,749	3,650,778	(197,029) U	124,264	(321,293)	65.91	72.04	(6.13)	
<b>Total Net Revenue</b>	<b>141,278,405</b>	<b>129,008,824</b>	<b>12,269,581 F</b>	<b>4,391,172</b>	<b>7,878,409</b>	<b>2,695.95</b>	<b>2,545.61</b>	<b>150.34</b>	
<b>Expenses:</b>									
Salaries, Wages & Contr Labor	66,552,360	61,103,724	(5,448,636) U	(2,079,834)	(3,368,802)	1,269.99	1,205.70	(64.29)	
Benefits	17,326,116	15,091,389	(2,234,727) U	(513,677)	(1,721,050)	330.63	297.78	(32.84)	
Supplies	21,211,860	19,938,178	(1,273,682) U	(678,651)	(595,031)	404.78	393.42	(11.35)	
Prof Fees & Purch Svc	20,395,336	17,008,260	(3,387,076) U	(578,923)	(2,808,153)	389.19	335.61	(53.59)	
Depreciation	7,182,509	6,638,754	(543,755) U	(225,968)	(317,787)	137.06	131.00	(6.06)	
Other	8,461,898	7,026,502	(1,435,396) U	(239,166)	(1,196,230)	161.47	138.65	(22.83)	
<b>Total Expenses</b>	<b>141,130,079</b>	<b>126,806,807</b>	<b>(14,323,272) U</b>	<b>(4,316,221)</b>	<b>(10,007,051)</b>	<b>2,693.12</b>	<b>2,502.16</b>	<b>(190.96)</b>	
<b>Net Inc Before Non-Oper Income</b>	<b>148,326</b>	<b>2,202,017</b>	<b>(2,053,691) U</b>	<b>74,952</b>	<b>(2,128,643)</b>	<b>2.83</b>	<b>43.45</b>	<b>(40.62)</b>	
Property Tax Revenue	4,500,000	4,216,664	283,336 F	143,526	139,810	85.87	83.20	2.67	
Non-Operating Income	1,819,743	1,461,917	357,826 F	49,760	308,066	34.73	28.85	5.88	
<b>Net Income (Loss)</b>	<b>\$ 6,468,069</b>	<b>\$ 7,880,598</b>	<b>\$ (1,412,529) U</b>	<b>\$ 268,238</b>	<b>\$ (1,680,767)</b>	<b>\$ 123.43</b>	<b>\$ 155.50</b>	<b>\$ (32.07)</b>	
Net Income Margin	4.3%	5.8%	-1.5%						
OEBITDA Margin w/o Prop Tax	4.9%	6.5%	-1.6%						
OEBITDA Margin with Prop Tax	7.9%	9.5%	-1.6%						

F= Favorable variance  
U= Unfavorable variance

**PALOMAR POMERADO HEALTH  
CONSOLIDATED  
MONTHLY TREND**

	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>YTD</b>
<b>Statistics:</b>					
Admissions - Acute	2,378	2,480	2,369	2,386	9,613
Admissions - SNF	98	83	95	82	358
Patient Days - Acute	9,000	9,910	9,617	9,161	37,688
Patient Days - SNF	6,453	6,703	6,262	6,200	25,618
LOS - Acute	3.77	4.03	4.03	3.85	3.92
LOS - SNF	74.17	77.94	63.90	68.89	70.96
Weighted Patient Days	12,587	13,756	13,284	12,775	52,404
Adjusted Discharges	3,283	3,357	3,250	3,272	13,161
<b>Revenue:</b>					
Gross Revenue	\$ 111,773,221	\$ 122,404,049	\$ 116,030,872	\$ 113,082,612	\$ 463,290,759
Deductions from Rev	(78,069,250)	(86,911,029)	(80,952,920)	(79,532,906)	(325,466,103)
Net Patient Revenue	33,703,971	35,493,020	35,077,952	33,549,706	137,824,656
Other Oper Revenue	701,388	986,768	719,079	1,046,518	3,453,749
<b>Total Net Revenue</b>	<b>34,405,359</b>	<b>36,479,788</b>	<b>35,797,031</b>	<b>34,596,224</b>	<b>141,278,405</b>
<b>Expenses:</b>					
Salaries, Wages & Contr Labor	16,158,669	16,464,478	16,477,521	17,451,691	66,552,360
Benefits	4,208,437	4,396,919	4,327,260	4,393,500	17,326,116
Supplies	4,942,769	5,720,791	5,111,919	5,436,382	21,211,860
Prof Fees & Purch Svc	4,291,556	5,235,293	5,463,126	5,405,362	20,395,336
Depreciation	1,787,630	1,785,978	1,804,198	1,804,702	7,182,509
Other	2,455,357	1,944,304	1,937,161	2,125,075	8,461,898
<b>Total Expenses</b>	<b>33,844,418</b>	<b>35,547,763</b>	<b>35,121,185</b>	<b>36,616,712</b>	<b>141,130,079</b>
<b>Net Inc Before Non-Oper Income</b>	<b>560,941</b>	<b>932,026</b>	<b>675,846</b>	<b>(2,020,488)</b>	<b>148,326</b>
Property Tax Revenue	1,125,000	1,125,000	1,125,000	1,125,000	4,500,000
Non-Operating Income	331,466	517,863	795,728	174,686	1,819,743
<b>Net Income (Loss)</b>	<b>\$ 2,017,407</b>	<b>\$ 2,574,888</b>	<b>\$ 2,596,574</b>	<b>\$ (720,802)</b>	<b>\$ 6,468,069</b>
Net Income Margin	5.8%	5.8%	7.3%	-2.1%	4.3%
OEBITDA Margin w/o Prop Tax	6.8%	6.1%	7.0%	-0.6%	4.9%
OEBITDA Margin with Prop Tax	10.1%	8.6%	10.1%	2.6%	7.9%

PALOMAR POMERADO HEALTH  
CONSOLIDATED  
Year-to-Date as of October FY 2008

	Actual	Budget	Variance	Variance			\$/Adjusted Discharges		
				Volume	Rate/Eff	Actual	Budget	Variance	
<b>Statistics:</b>									
Admissions - Acute	9,613	10,023	(410)						
Admissions - SNF	358	385	(27)						
Patient Days - Acute	37,688	38,350	(662)						
Patient Days - SNF	25,618	25,973	(355)						
ALOS - Acute	3.92	3.83	0.09						
ALOS - SNF	70.96	68.17	2.79						
Adjusted Discharges	13,161	13,574	(413)						
<b>Revenue:</b>									
Gross Revenue	\$ 463,290,759	\$ 454,786,551	\$ 8,504,208 F	\$ (13,837,251)	\$ 22,341,459	\$ 35,201.79	\$ 33,504.24	\$ 1,697.55	
Deductions from Rev	(325,466,103)	(315,526,257)	(9,939,846) U	9,600,143	(19,539,989)	(24,729.59)	(23,244.90)	(1,484.69)	
Net Patient Revenue	137,824,656	139,260,294	(1,435,638) U	(4,237,108)	2,801,470	10,472.20	10,259.34	212.86	
Other Oper Revenue	3,453,749	5,032,536	(1,578,787) U	(153,119)	(1,425,668)	262.42	370.75	(108.33)	
<b>Total Net Revenue</b>	<b>141,278,405</b>	<b>144,292,830</b>	<b>(3,014,425) U</b>	<b>(4,390,227)</b>	<b>1,375,802</b>	<b>10,734.63</b>	<b>10,630.09</b>	<b>104.54</b>	
<b>Expenses:</b>									
Salaries, Wages & Contr Labor	66,552,360	66,305,071	(247,289) U	2,017,386	(2,264,675)	5,056.79	4,884.71	(172.07)	
Benefits	17,326,116	16,718,896	(607,220) U	508,686	(1,115,906)	1,316.47	1,231.69	(84.79)	
Supplies	21,211,860	21,140,756	(71,104) U	643,225	(714,329)	1,611.72	1,557.44	(54.28)	
Prof Fees & Purch Svc	20,395,336	21,159,466	764,130 F	643,794	120,336	1,549.68	1,558.82	9.14	
Depreciation	7,182,509	7,099,428	(83,081) U	216,006	(299,087)	545.74	523.02	(22.73)	
Other	8,461,898	8,833,673	371,775 F	268,772	103,003	642.95	650.78	7.83	
<b>Total Expenses</b>	<b>141,130,079</b>	<b>141,257,290</b>	<b>127,211 F</b>	<b>4,297,868</b>	<b>(4,170,657)</b>	<b>10,723.36</b>	<b>10,406.46</b>	<b>(316.90)</b>	
<b>Net Inc Before Non-Oper Income</b>	<b>148,326</b>	<b>3,035,540</b>	<b>(2,887,214) U</b>	<b>(92,359)</b>	<b>(2,794,855)</b>	<b>11.27</b>	<b>223.63</b>	<b>(212.36)</b>	
Property Tax Revenue	4,500,000	4,500,000	- -	(136,916)	136,916	341.92	331.52	10.40	
Non-Operating Income	1,819,743	265,272	1,554,471 F	(8,071)	1,562,542	138.27	19.54	118.73	
<b>Net Income (Loss)</b>	<b>\$ 6,468,069</b>	<b>\$ 7,800,812</b>	<b>\$ (1,332,743) U</b>	<b>\$ (237,346)</b>	<b>\$ (1,095,397)</b>	<b>\$ 491.46</b>	<b>\$ 574.69</b>	<b>\$ (83.23)</b>	
Net Income Margin	4.3%	5.2%	-0.9%						
OEBITDA Margin w/o Prop Tax	4.9%	6.7%	-1.8%						
OEBITDA Margin with Prop Tax	7.9%	9.7%	-1.8%						

F= Favorable variance  
U= Unfavorable variance

**PALOMAR POMERADO HEALTH  
CONSOLIDATED**  
Month-to-Date as of October FY 2008

	Actual	Budget	Variance	Variance			\$/Adjusted Discharges		
				Volume	Rate/Eff	Actual	Budget	Variance	
<b>Statistics:</b>									
Admissions - Acute	2,408	2,526	(118)						
Admissions - SNF	82	97	(15)						
Patient Days - Acute	9,161	9,666	(505)						
Patient Days - SNF	6,200	6,546	(346)						
ALOS - Acute	3.82	3.83	(0.01)						
ALOS - SNF	68.89	68.19	0.70						
Adjusted Discharges	3,272	3,421	(149)						
<b>Revenue:</b>									
Gross Revenue	\$ 113,082,612	\$ 114,616,558	\$ (1,533,946) U	\$ (4,992,069)	\$ 3,458,123	\$ 34,560.70	\$ 33,503.82	\$ 1,056.88	
Deductions from Rev	\$ (79,532,906)	\$ (79,522,873)	\$ (10,033) U	\$ 3,463,580	\$ (3,473,613)	\$ (24,307.12)	\$ (23,245.51)	\$ (1,061.62)	
Net Patient Revenue	33,549,706	35,093,685	(1,543,979) U	(1,528,488)	(15,491)	10,253.58	10,258.31	(4.73)	
Other Oper Revenue	1,046,518	1,258,134	(211,616) U	(54,797)	(156,819)	319.84	367.77	(47.93)	
<b>Total Net Revenue</b>	<b>34,596,224</b>	<b>36,351,819</b>	<b>(1,755,595) U</b>	<b>(1,583,286)</b>	<b>(172,309)</b>	<b>10,573.42</b>	<b>10,626.08</b>	<b>(52.66)</b>	
<b>Expenses:</b>									
Salaries, Wages & Contr Labor	17,451,691	16,705,974	\$ (745,717) U	727,621	\$ (1,473,338)	5,333.65	4,883.36	\$ (450.29)	
Benefits	4,393,500	4,212,966	\$ (180,534) U	183,494	\$ (364,028)	1,342.76	1,231.50	\$ (111.26)	
Supplies	5,436,382	5,326,861	\$ (109,521) U	232,009	\$ (341,530)	1,661.49	1,557.11	\$ (104.38)	
Prof Fees & Purch Svc	5,405,362	5,223,817	\$ (181,544) U	227,521	\$ (409,066)	1,652.01	1,526.99	\$ (125.02)	
Depreciation	1,804,702	1,774,857	\$ (29,845) U	77,303	\$ (107,148)	551.56	518.81	\$ (32.75)	
Other	2,125,075	2,217,335	\$ 92,260 F	96,575	\$ (4,315)	649.47	648.15	\$ (1.32)	
<b>Total Expenses</b>	<b>36,616,712</b>	<b>35,461,809</b>	<b>\$ (1,154,902) U</b>	<b>1,544,522</b>	<b>\$ (2,699,424)</b>	<b>11,190.93</b>	<b>10,365.92</b>	<b>\$ (825.01)</b>	
<b>Net Inc Before Non-Oper Income</b>	<b>(2,020,488)</b>	<b>890,010</b>	<b>\$ (2,910,497) U</b>	<b>(38,764)</b>	<b>\$ (2,871,733)</b>	<b>(617.51)</b>	<b>260.16</b>	<b>\$ (877.67)</b>	
Property Tax Revenue	1,125,000	1,125,000	- -	(48,999)	48,999	343.83	328.85	14.98	
Non-Operating Income	174,686	66,318	108,368 F	(2,888)	111,256	53.39	19.39	34.00	
<b>Net Income (Loss)</b>	<b>\$ (720,802)</b>	<b>\$ 2,081,328</b>	<b>\$ (2,802,129) U</b>	<b>\$ (90,651)</b>	<b>\$ (2,711,478)</b>	<b>\$ (220.29)</b>	<b>\$ 608.40</b>	<b>\$ (828.69)</b>	
Net Income Margin	-2.1%	5.5%	-7.6%						
OEBITDA Margin w/o Prop Tax	-0.6%	7.0%	-7.6%						
OEBITDA Margin with Prop Tax	2.6%	9.9%	-7.3%						

F= Favorable variance

U= Unfavorable variance

**PALOMAR POMERADO HEALTH  
CONSOLIDATED**  
October 2007 YTD vs. October 2006 YTD

	<b>October 07</b>	<b>October 06</b>	<b>Variance</b>			<b>\$/Adjusted Discharges</b>		
			<b>YTD</b>	<b>YTD</b>	<b>Variance</b>	<b>Volume</b>	<b>Rate/Eff</b>	<b>Actual</b>
<b>Statistics:</b>								
Admissions - Acute	9,613	9,693		(80)				
Admissions - SNF	358	397		(39)				
Patient Days - Acute	37,688	36,685		1,003				
Patient Days - SNF	25,618	26,050		(432)				
ALOS - Acute	3.92	3.76		0.16				
ALOS - SNF	70.96	67.14		3.82				
Adjusted Discharges	13,161	13,334		(173)				
<b>Revenue:</b>								
Gross Revenue	\$ 463,290,759	\$ 402,550,007	\$ 60,740,752	F	\$ (5,222,825)	\$ 65,963,577	\$ 35,201.79	\$ 30,189.74
Deductions from Rev	(325,466,103)	(277,191,961)	(48,274,142)	U	3,596,386	(51,870,528)	(24,729.59)	(20,788.36)
Net Patient Revenue	137,824,656	125,358,046	12,466,610	F	(1,626,439)	14,093,049	10,472.20	9,401.38
Other Oper Revenue	3,453,749	3,650,778	(197,029)	U	(47,366)	(149,663)	262.42	273.79
<b>Total Net Revenue</b>	<b>141,278,405</b>	<b>129,008,824</b>	<b>12,269,581</b>	<b>F</b>	<b>(1,673,806)</b>	<b>13,943,387</b>	<b>10,734.63</b>	<b>9,675.18</b>
<b>Expenses:</b>								
Salaries, Wages & Contr Labor	66,552,360	61,103,724	(5,448,636)	U	792,781	(6,241,417)	5,056.79	4,582.55
Benefits	17,326,116	15,091,389	(2,234,727)	U	195,801	(2,430,528)	1,316.47	1,131.80
Supplies	21,211,860	19,938,178	(1,273,682)	U	258,685	(1,532,367)	1,611.72	1,495.29
Prof Fees & Purch Svc	20,395,336	17,008,260	(3,387,076)	U	220,671	(3,607,747)	1,549.68	1,275.56
Depreciation	7,182,509	6,638,754	(543,755)	U	86,134	(629,889)	545.74	497.88
Other	8,461,898	7,026,502	(1,435,396)	U	91,164	(1,526,560)	642.95	526.96
<b>Total Expenses</b>	<b>141,130,079</b>	<b>126,806,807</b>	<b>(14,323,272)</b>	<b>U</b>	<b>1,645,236</b>	<b>(15,968,508)</b>	<b>10,723.36</b>	<b>9,510.04</b>
<b>Net Inc Before Non-Oper Income</b>	<b>148,326</b>	<b>2,202,017</b>	<b>(2,053,691)</b>	<b>U</b>	<b>(28,570)</b>	<b>(2,025,121)</b>	<b>11.27</b>	<b>165.14</b>
Property Tax Revenue	4,500,000	4,216,664	283,336	F	(54,708)	338,044	341.92	316.23
Non-Operating Income	1,819,743	1,461,917	357,826	F	(18,967)	376,793	138.27	109.64
<b>Net Income (Loss)</b>	<b>\$ 6,468,069</b>	<b>\$ 7,880,598</b>	<b>\$ (1,412,529)</b>	<b>U</b>	<b>\$ (102,246)</b>	<b>\$ (1,310,283)</b>	<b>\$ 491.46</b>	<b>\$ 591.02</b>
Net Income Margin	4.3%	5.8%	-1.5%					
OEBITDA Margin w/o Prop Tax	4.9%	6.5%	-1.6%					
OEBITDA Margin with Prop Tax	7.9%	9.5%	-1.6%					

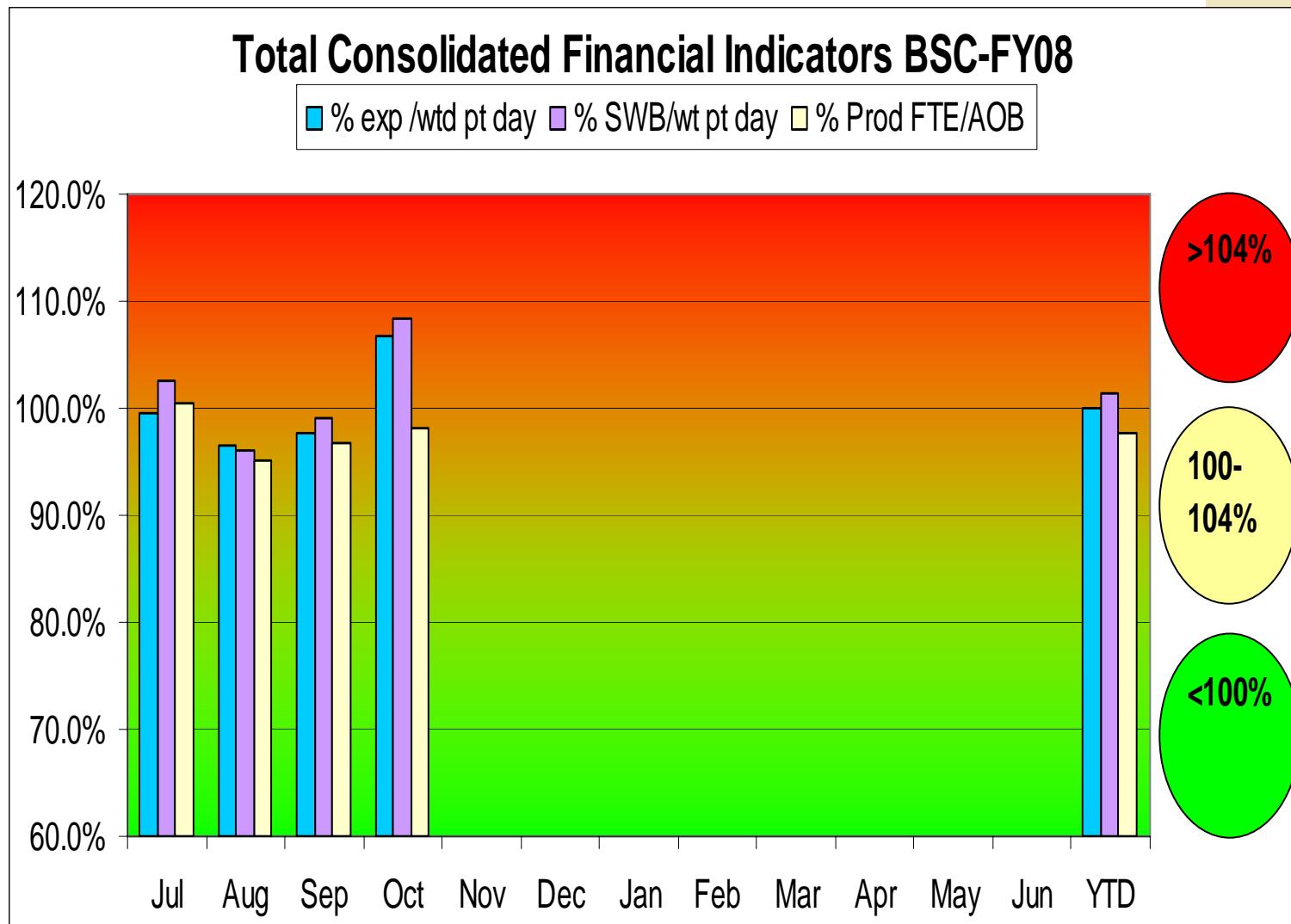
F= Favorable variance  
U= Unfavorable variance

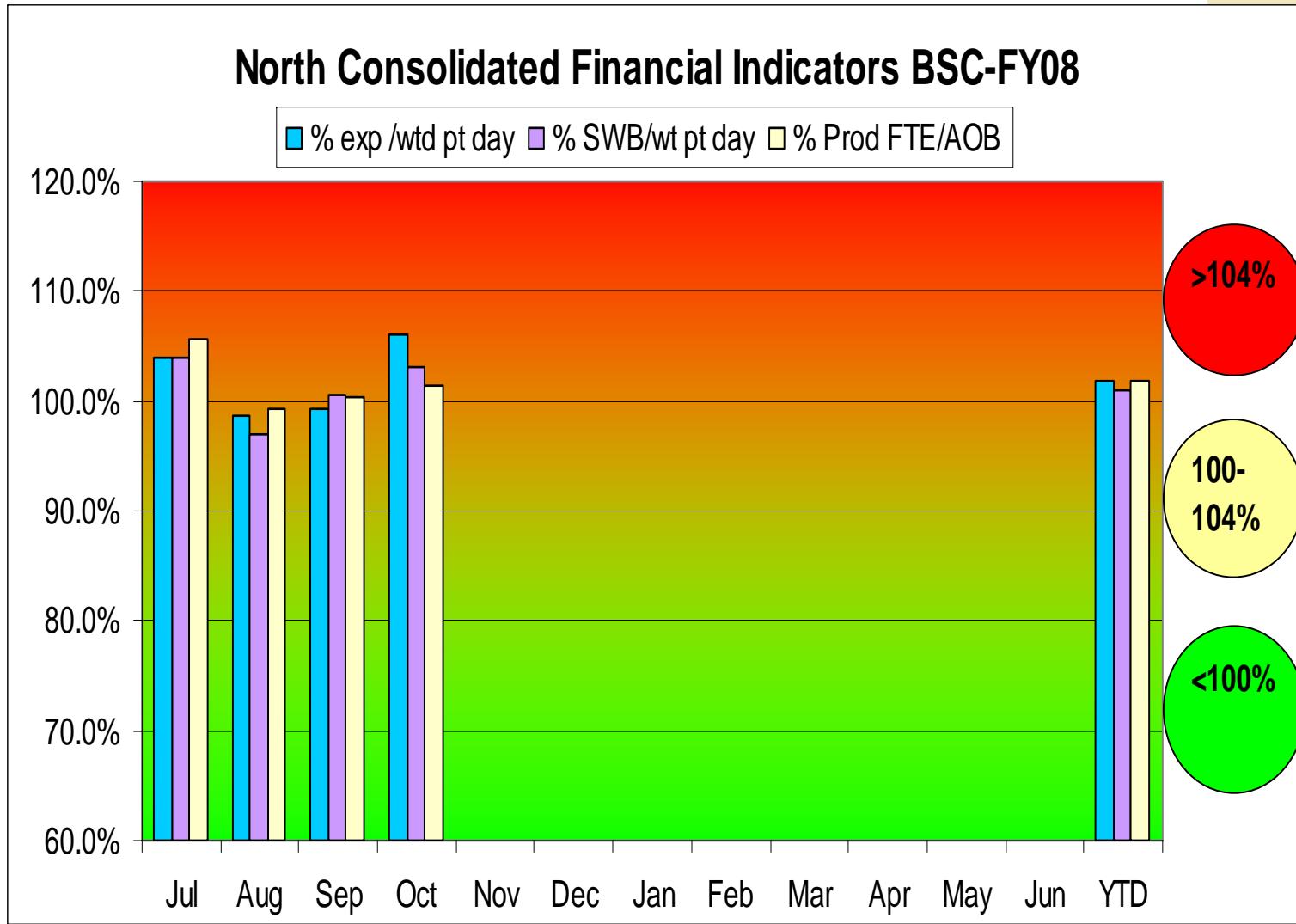
# Statement of Cash Flows

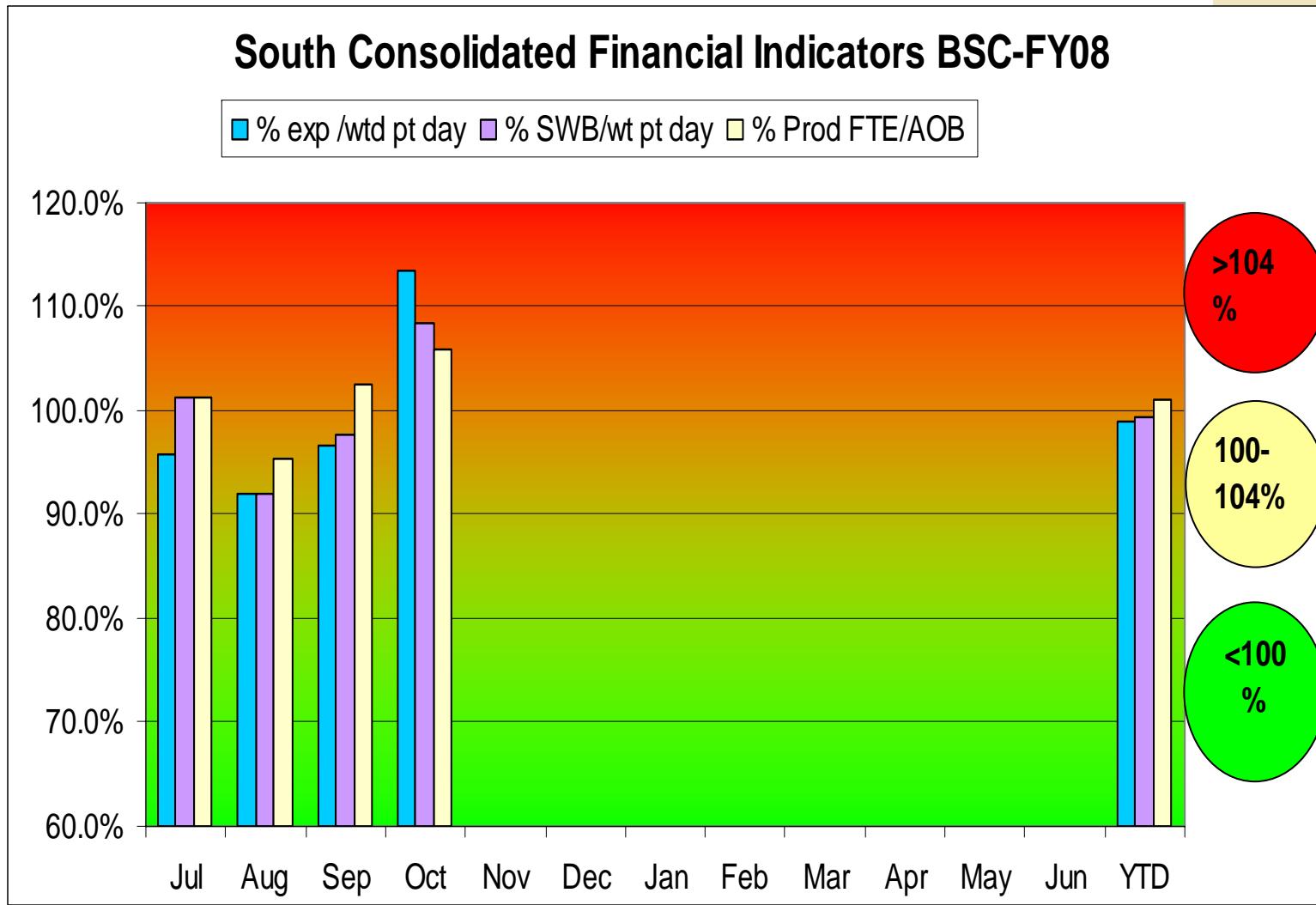
<b>Fiscal Year 2008</b>	<b>October</b>	<b>YTD</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Income (Loss) from operations	(2,020,488)	147,824
<b>Adjustments to reconcile change in net assets to net cash provided by operating activities:</b>		
Depreciation Expense	1,804,702	7,182,508
Provision for bad debts	1,253,028	10,476,702
<b>Changes in operating assets and liabilities:</b>		
Patient accounts receivable	516,388	(12,183,987)
Property Tax and other receivables	(744,909)	(16,128,773)
Inventories	(131,995)	83,486
Prepaid expenses and Other Non-Current assets	(173,083)	(107,429)
Accounts payable	4,457,609	3,759,355
Accrued compensation	1,188,105	2,690,950
Estimated settlement amounts due third-party payors	(297,822)	1,104,584
Other current liabilities	(787,670)	14,248,268
Net cash provided by operating activities	<u>5,063,865</u>	<u>11,273,488</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Net (purchases) sales of investments	7,833,276	40,124,479
Interest (Loss) received on investments	547,372	3,068,525
Investment in affiliates	<u>(300)</u>	<u>(2,089,587)</u>
Net cash used in investing activities	<u>8,380,348</u>	<u>41,103,417</u>
<b>CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES:</b>		
Receipt of G.O. Bond Taxes	245,341	573,481
Receipt of District Taxes	<u>247,839</u>	<u>775,987</u>
Net cash used in non-capital financing activities	<u>493,180</u>	<u>1,349,469</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:</b>		
Acquisition of property plant and equipment	(4,482,938)	(26,253,799)
Proceeds from sale of assets	0	0
Deferred Financing Costs	66,894	(12,161,942)
G.O. Bond Interest paid	0	(1,745,713)
Revenue Bond Interest paid	0	0
Proceeds from issuance of debt	0	0
Payments on Long Term Debt	0	(5,455,000)
Net cash used in activities	<u>(4,416,044)</u>	<u>(45,616,453)</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>9,521,350</b>	<b>8,109,921</b>
<b>CASH AND CASH EQUIVALENTS - Beginning of period</b>	<b>3,849,920</b>	<b>5,261,349</b>
<b>CASH AND CASH EQUIVALENTS - End of period</b>	<b>13,371,270</b>	<b>13,371,270</b>

**PALOMAR POMERADO HEALTH  
BOND COVENANT RATIOS**

<b>Cushion Ratio</b>	<b>Jun-06</b>	<b>Jun-07</b>	<b>Oct-07</b>
Cash and Cash Equivalents	112,036,430	109,213,349	79,209,738
Board Designated Reserves	9,267,526	-	22,756,994
Trustee-held Funds	12,170,183	143,341,920	141,683,628
Total	133,474,139	252,555,269	243,650,360
Divided by:			
Max Annual Debt Service (Bond Year 2008)	10,697,594	16,972,692	16,972,692
<b>Cushion Ratio REQUIREMENT</b>	<b>12.5 1.5 Achieved</b>	<b>14.9 1.5 Achieved</b>	<b>14.4 1.5 Achieved</b>
<b>Days Cash on Hand</b>	<b>Jun-06</b>	<b>Jun-07</b>	<b>Oct-07</b>
Cash and Cash Equivalents	112,036,430	109,213,349	79,209,738
Board Designated Reserves	9,267,526	-	22,756,994
Total	121,303,956	109,213,349	101,966,732
Divide Total by Average Adjusted Expenses per Day			
Total Expenses	364,120,335	385,355,509	141,130,079
Less: Depreciation	18,737,467	19,453,013	7,182,509
Adjusted Expenses	345,382,868	365,902,496	133,947,570
Number of days in period	365	365	123
Average Adjusted Expenses per Day	946,254	1,002,473	1,089,005
<b>Days Cash on Hand REQUIREMENT</b>	<b>128 90 Achieved</b>	<b>109 80 Achieved</b>	<b>94 80 Achieved</b>
<b>Net Income Available for Debt Service</b>	<b>Jun-06</b>	<b>Jun-07</b>	<b>Oct-07</b>
Excess of revenue over expenses Cur Mo.	1,315,850	2,963,446	(720,802)
Excess of revenues over expenses YTD (General Funds)	11,558,633	21,974,509	6,468,069
ADD:			
Depreciation and Amortization	18,737,467	19,453,013	7,182,509
Interest Expense	4,405,929	3,343,683	1,370,925
Net Income Available for Debt Service	34,702,029	44,771,205	15,021,503
<b>Aggregate Debt Service</b>			
1993 Insured Refunding Revenue Bonds	3,639,772	0	0
1999 Insured Refunding Revenue Bonds	6,950,508	8,249,916	2,750,295
2006 Certificates of Participation		4,373,342	2,499,052
Aggregate Debt Service	10,590,280	12,623,258	5,249,347
<b>Net Income Available for Debt Service Required Coverage</b>	<b>3.28 1.15 Achieved</b>	<b>3.55 1.15 Achieved</b>	<b>2.86 1.15 Achieved</b>

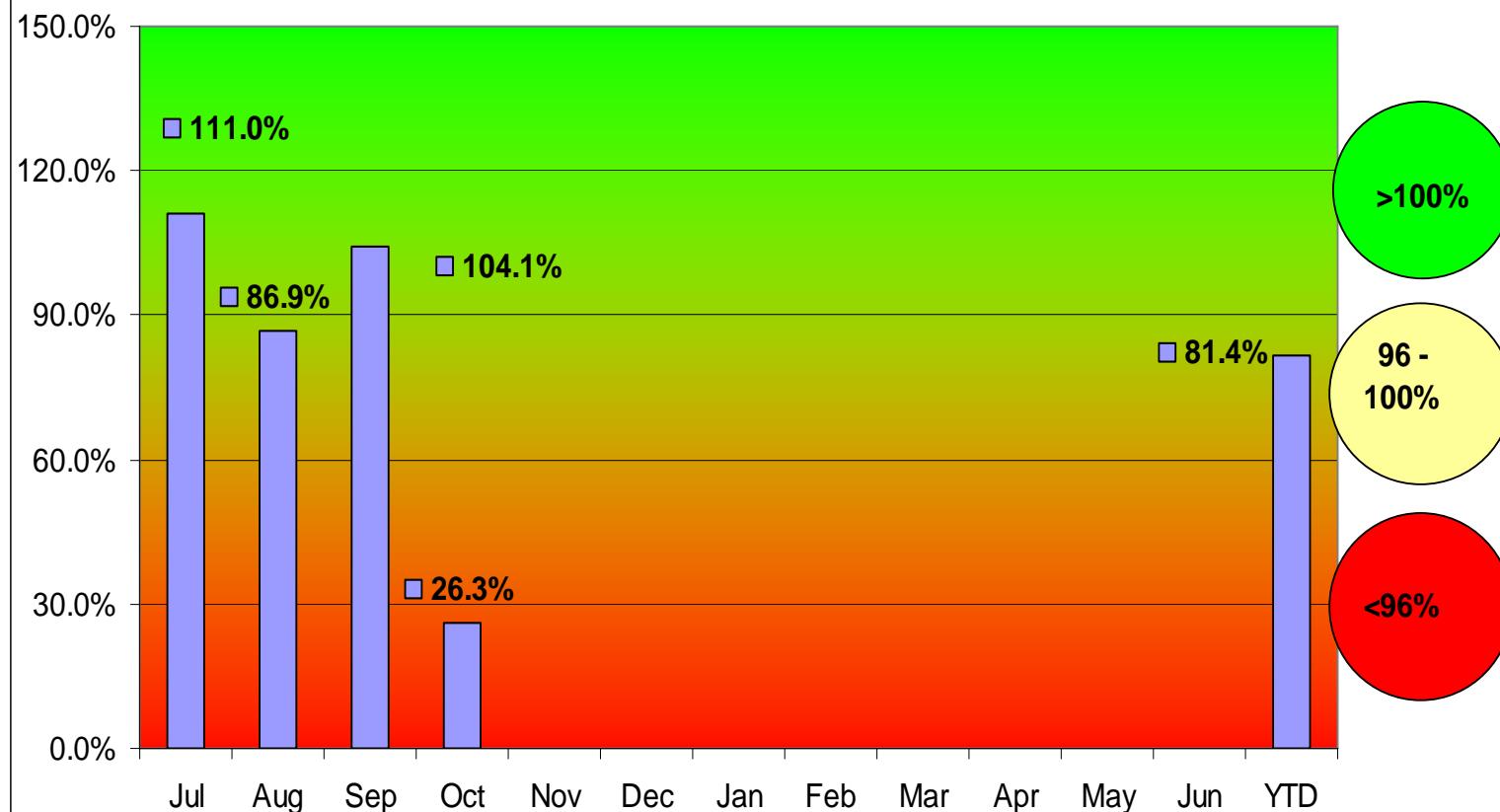


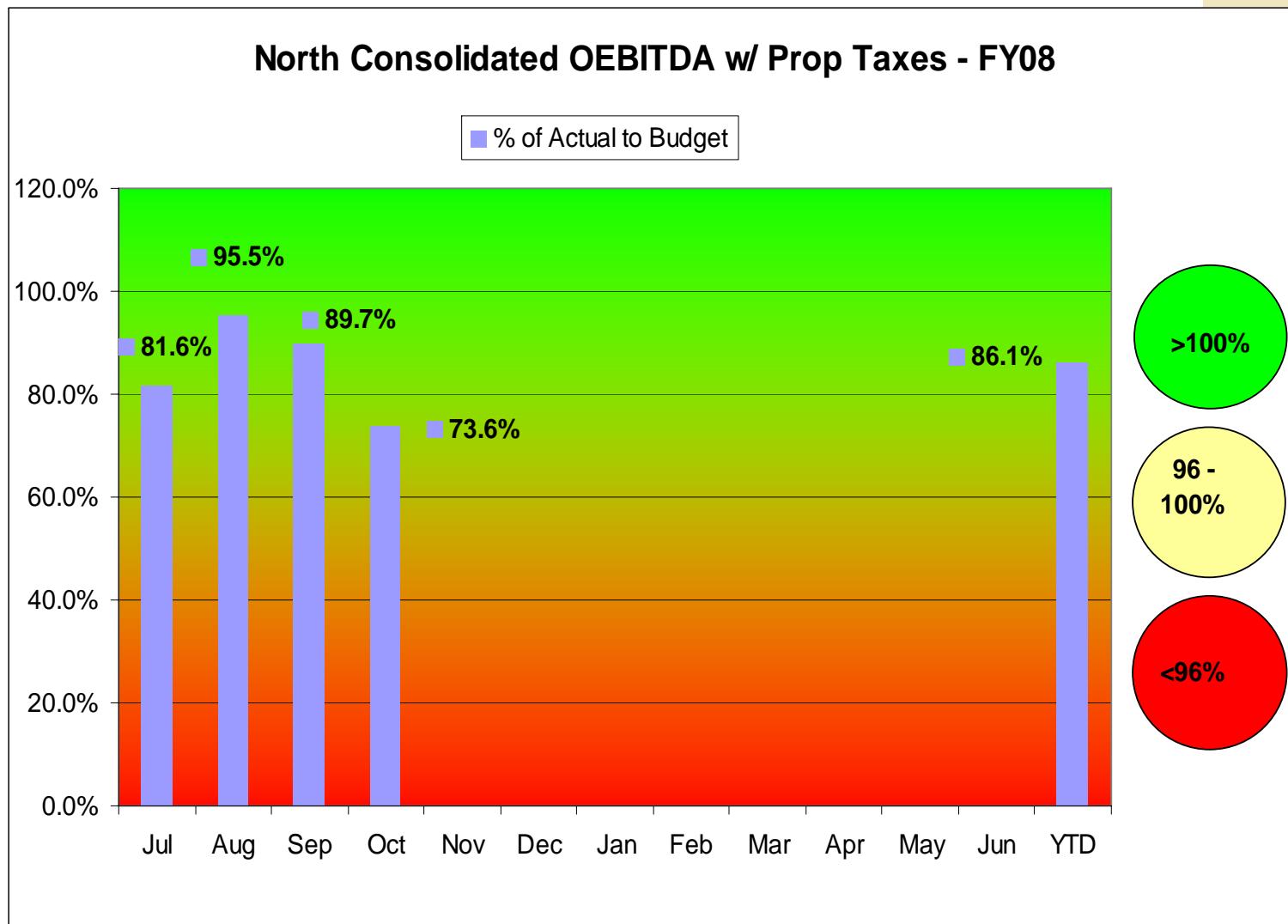




## Total Consolidated OEBITDA w/ Prop Taxes -FY08

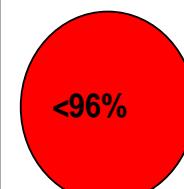
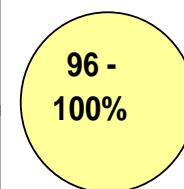
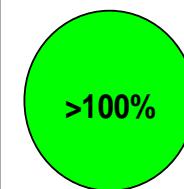
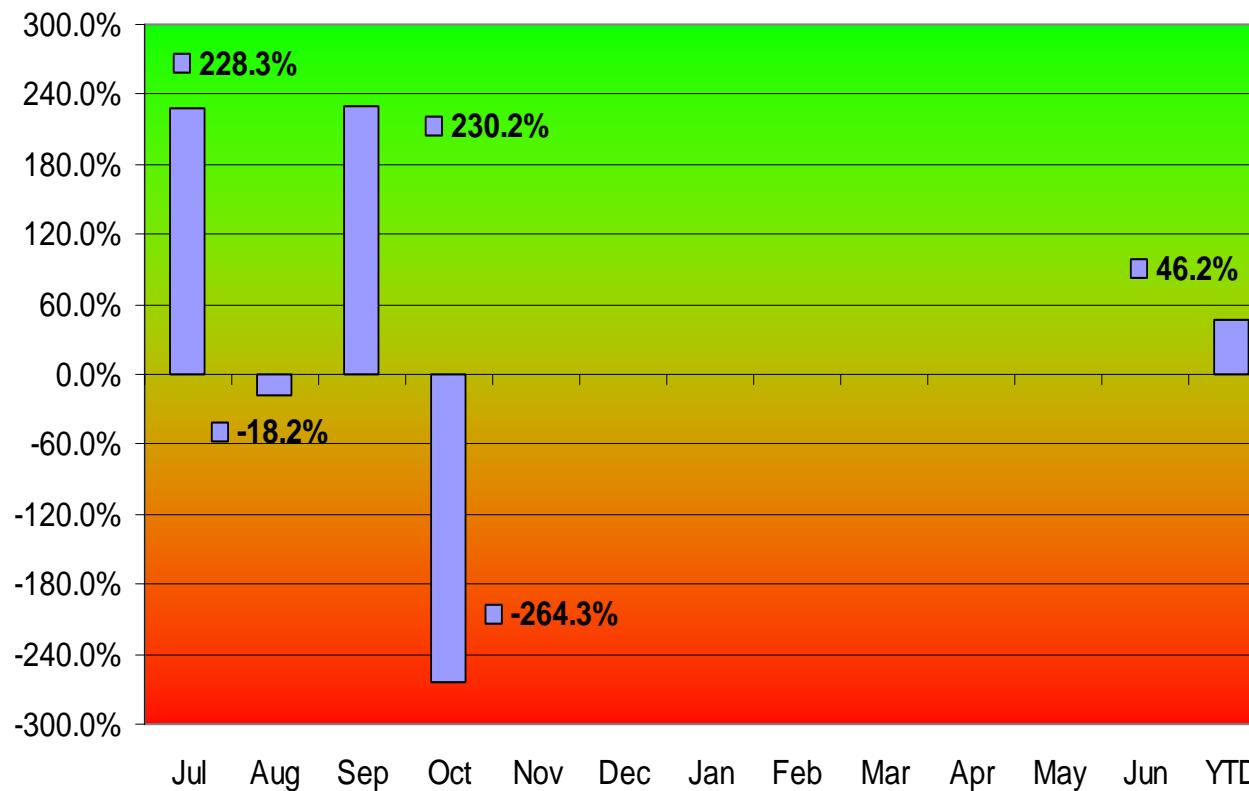
■ % of Actual to Budget





## South Consolidated OEBITDA w/ Prop Taxes - FY08

■ % of Actual to Budget



	Source	Current Month End	Most Recent Month End	Prior Month	Current Fiscal Year Year-to-Date	Most Recent Year End	Prior Year Y-T-D	Change from Prior Month
Period Ending		10/31/2007	9/30/2007	8/31/2007	10/31/2007	6/30/2007	10/31/2006	
Days in Period		31	30	31	123	365	123	
<b>Revenue</b>								
Gross for Month (Month to Date)		110,501,244	\$ 113,132,629	\$ 119,574,558	\$ 452,284,373	\$ 1,205,732,433	\$ 392,425,818	\$ (2,631,385)
Net Revenue	Financials	\$ 33,371,376	\$ 34,001,268	\$ 34,328,490	\$ 134,333,789	\$ 371,016,682	\$ 120,552,128	\$ (629,892)
Net:Gross %	Financials	30.2%	30.1%	28.7%	29.7%	30.8%	30.7%	0.1%
Last 3 Month Daily Average (Gross)	Financials	\$ 3,730,526	\$ 3,715,034	\$ 3,535,333	\$ 3,677,109	\$ 3,303,377	\$ 3,190,454	\$ 15,492
Last 3 Month Daily Average (Net)	Financials	1,105,447	1,097,418	1,015,071	1,092,145	1,016,484	980,099	8,030
<b>Cash Collections</b>								
Month to Date	Cash Rpt	34,139,078	\$ 29,998,440	\$ 33,603,517	\$ 127,947,072	\$ 357,733,249	\$ 105,438,777	\$ 4,140,638
Month to Date Goal	Cash Rpt	35,059,317	34,331,679	31,374,144	131,681,924	358,561,284	119,520,428	\$ 727,638
Over (under) Goal		(920,239)	(4,333,239)	2,229,373	\$ (3,734,852)	\$ (828,035)	\$ (14,081,651)	\$ 3,413,000
% of Goal	Calc	97%	87%	107%	97.2%	99.8%	88.2%	10.0%
Point of Service Collections	Cash 10 days	323,959	\$ 268,468	\$ 322,273	\$ 1,174,251	\$ 3,244,728	\$ 1,070,726	\$ 55,491
Month to Date Goal	Cash 10 days	328,000	297,000	297,000	1,219,000	3,265,740	1,088,580	\$ 31,000
Over (under) Goal		\$ (4,041)	\$ (28,532)	\$ 25,273	\$ (44,749)	\$ (21,012)	\$ (17,854)	\$ 24,491
% of Goal	Calc	98.8%	90.4%	108.5%	96.3%	99.4%	98.4%	8.4%
<b>Accounts Receivable</b>								
0-30	AR Comp	110,507,718	\$ 92,326,129	\$ 110,082,206	\$ 73,718,929	\$ 69,926,802	\$ 18,181,589	
31-60	AR Comp	27,942,238	23,662,650	18,201,606	19,857,146	14,986,876	4,279,588	
61-90	AR Comp	17,834,773	15,517,444	10,752,921	13,499,609	19,899,059	2,317,328	
91-180	AR Comp	24,852,934	27,989,145	21,262,246	26,694,468	41,835,648	(3,136,211)	
Over 180	AR Comp	24,781,284	27,971,945	18,795,543	21,653,269	23,072,528	(3,190,661)	
Total	Calc	\$ 205,918,946	\$ 187,467,313	\$ 179,094,522	\$ 155,423,421	\$ 169,720,913	\$ 18,451,633	
A/R Days (Gross)	Calc	55.20	50.46	50.66	47.05	53.20	4.74	
% of AR aged over 180 days	calc	12.0%	14.9%	10.5%	14%	13.6%	-0.03	
Number of Accounts	ATB	60,275	61,972	60,396	NA	NA	(1,697)	
<b>Credit Balance Accounts:</b>								
Dollars ATB		\$ (3,699,107)	\$ (2,818,162)	\$ (2,546,487)	\$ (3,955,501)	\$ (880,945)		
Number of Accounts ATB		1,746	1,776	1,843	1,642	(30)		

	Source	Current Month End	Most Recent Month End	Prior Month	Current Fiscal Year Year-to-Date	Most Recent Year End	Prior Year Y-T-D	Change from Prior Month
Period Ending		10/31/2007	9/30/2007	8/31/2007	10/31/2007	6/30/2007	10/31/2006	
Days in Period		31	30	31	123	365	123	
<b>Accounts Receivable by Major Payer</b>								
Medicare	AR Comp	<b>46,005,816</b>	\$ 38,414,328	\$ 37,807,359		\$ 31,212,504	\$ 33,812,634	\$ 7,591,488
Last 3 months daily average revenue	Lawson Calc	<b>983,702</b>	\$ 980,879	\$ 954,009		\$ 965,874	\$ 852,183	\$ 2,823
Gross Days revenue outstanding		46.77	39.16	39.63		32.32	39.68	7.60
MediCal (Includes M-Cal HMO)	AR Comp	<b>33,515,257</b>	<b>27,941,164</b>	<b>25,218,261</b>		<b>23,655,071</b>	<b>26,526,011</b>	<b>5,574,093</b>
Last 3 months daily average revenue	Lawson Calc	<b>687,702</b>	<b>665,283</b>	<b>590,817</b>		<b>522,046</b>	<b>525,471</b>	<b>22,419</b>
Gross Days revenue outstanding		48.74	42.00	42.68		45.31	50.48	6.74
Comm/Managed Care (Incl Mcare HMO)	AR Comp	<b>94,989,226</b>	<b>84,177,118</b>	<b>81,589,051</b>		<b>72,445,182</b>	<b>76,644,121</b>	<b>10,812,108</b>
Last 3 months daily average revenue	Lawson Calc	<b>1,869,709</b>	<b>1,868,008</b>	<b>1,784,240</b>		<b>1,679,046</b>	<b>1,631,320</b>	<b>1,701</b>
Gross Days revenue outstanding		50.80	45.06	45.73		43.15	46.98	5.74
Self-Pay	AR Comp	<b>31,408,647</b>	<b>36,934,703</b>	<b>34,479,851</b>		<b>28,110,665</b>	<b>32,738,147</b>	<b>(5,526,056)</b>
Last 3 months daily average revenue	Lawson Calc	<b>180,609</b>	<b>202,223</b>	<b>179,365</b>		<b>165,713</b>	<b>200,028</b>	<b>(21,613)</b>
Gross Days revenue outstanding		173.90	182.64	192.23		169.63	163.67	-8.74
Bad Debt Write-offs								
M-T-D Amount net of Recovery	Adj Rpt	<b>4,887,299</b>	<b>(635)</b>	<b>2,941,465</b>	<b>8,767,671</b>		\$ 4,561,671	\$ 4,887,934
% of Gross Revenue (Target < 2%)		4.4%	0.0%	2.5%	1.9%		1.2%	4.4%
Charity & Undocumented Write-offs	Adj Rpt	<b>2,710,367</b>	<b>3,140,492</b>	<b>1,273,118</b>	<b>7,123,977</b>		\$ 3,588,860	\$ (430,124)
M-T-D Amount		2.5%	2.8%	1.1%	1.6%		0.9%	-0.3%
Denial & Other Admin Adjustments	Adj Rpt	<b>566,461</b>	<b>506,285</b>	<b>643,626</b>	<b>1,716,372</b>		\$ 661,171	\$ 60,177
M-T-D Amount		0.5%	0.4%	0.5%	0.4%		0.2%	0.1%
% of Gross Revenue (Target < 1%)								

	Source	Current Month End	Most Recent Month End	Prior Month	Current Fiscal Year Year-to-Date	Most Recent Year End	Prior Year Y-T-D	Change from Prior Month
Period Ending Days in Period		10/31/2007 31	9/30/2007 30	8/31/2007 31	10/31/2007 123	6/30/2007 365	10/31/2006 123	
<b>Discharged Not Final Billed (DNFB)</b>								
<b>DNFB Action Required</b>								
HIM (Waiting for Coding)	DNFB Rpt	\$ 9,650,157	\$ 8,126,127	\$ 5,195,217	\$ 9,650,157			\$ 1,524,030
PBS (Correction required)	DNFB Rpt	578,343	340,901	161,705	578,343			\$ 237,442
Other holds requiring correction	DNFB Rpt	-	-	-	-			\$ -
<b>Total Action Required</b>		<b>10,228,500</b>	<b>8,467,028</b>	<b>5,356,922</b>	<b>10,228,500</b>			<b>1,761,472</b>
<b># of AR Days action Required</b>		<b>2.74</b>	<b>2.28</b>	<b>1.52</b>	<b>2.74</b>			<b>0.46</b>
<b>DNFB No Action Required</b>								
4 Day Standard Delay	DNFB Rpt	\$ 19,270,871	\$ 23,613,635	\$ 24,448,655	\$ 23,613,635			\$ (4,342,764)
Other	DNFB Rpt	1,127,493	4,008,534	1,053,805	4,008,534			(2,881,041)
<b>Total No Action Required</b>		<b>20,398,364</b>	<b>27,622,169</b>	<b>25,502,460</b>	<b>27,622,169</b>			<b>(7,223,805)</b>
<b>Total DNFB</b>		<b>\$ 30,626,864</b>	<b>\$ 36,089,197</b>	<b>\$ 30,859,382</b>	<b>\$ 36,089,197</b>			<b>(5,462,333)</b>
<b>Total Days in DNFB</b>		<b>8.21</b>	<b>9.71</b>	<b>8.73</b>	<b>9.71</b>			<b>(1.50)</b>
<b>Late Charges</b>								
<b>Late Charges from Date of Service 5 to 20 Days</b>								
Number of line items		22,384	25,759	16,201	72,588			\$ (3,375)
Dollar amount of Charges		703,864	715,422	1,620,077	3,714,760			\$ (11,558)
Dollar amount of Credits		(393,481)	(268,183)	(958,292)	(1,981,581)			\$ (125,299)
Net Dollar Amount		310,382	447,239	661,785	1,733,180			\$ (136,857)
Absolute Dollar Amount		\$ 703,864	\$ 983,604	\$ 2,578,369	\$ 5,302,860			\$ (279,741)
<b>Late Charges from Date of Service &gt; 21 Days</b>								
Number of line items		7,206	70,743	55,471	162,296			\$ (63,537)
Dollar amount of Charges		518,436	1,157,895	966,133	3,045,018			\$ (639,458)
Dollar amount of Credits		(426,489)	(1,157,359)	(2,743,784)	(5,874,297)			\$ 730,869
Net Dollar Amount		91,947	536	(1,777,651)	(2,829,279)			\$ 91,411
Absolute Dollar Amount		\$ 944,926	\$ 2,315,253	\$ 3,709,916	\$ 8,919,315			\$ (1,370,327)
<b>Denials:</b>								
Inventory of OPEN denials - # encounters		3,040	2,884	2,298				
Inventory of OPEN denials - (\$ at risk)		\$ 28,740,365	\$ 28,869,347	\$ 27,752,700				
					\$ 1,219			\$ 156
						\$ 21,403,453		\$ (128,982)

# Weekly Flash Report

61

November 07	Nov 2-8	Nov 9-15	Nov 16-22		MTD Total	MTD Budget	% Variance
ADC (Acute)	323	308	305	0	312	312	0.04
PMC	237	225	218		227	235	(3.55)
POM	85	82	87		85	76	11.12
PCCC	82	84	83		83	88	(5.45)
VP	124	127	124		125	123	1.35
Patient Days (Acute)	2258	2154	2137	0	6,549	6,546	0.04
PMC	1661	1577	1529		4,767	4,943	(3.55)
POM	597	577	608		1,782	1,604	11.12
PCCC	573	586	583		1,742	1,842	(5.45)
VP	869	889	869		2,627	2,592	1.35
Discharges	593	593	540	0	1,726	1,712	0.85
PMC	444	436	389		1,269	1,320	(3.83)
POM	149	157	151		457	392	16.58
Number of Surgeries	247	271	189	0	707	667	5.98
PMC	171	174	132		477	453	5.32
POM	76	97	57		230	214	7.38
Number of Births	126	128	98	0	352	316	11.50
PMC	95	86	75		256	253	1.31
POM	31	42	23		96	63	52.38

# Weekly Flash Report (cont'd)

62

November 07	Nov 2-8	Nov 9-15	Nov 16-22		MTD Total	MTD Budget	% Variance
Outpatient Visits (inc. Lab)	2301	2092	1661	0	6,054	5,822	3.99
PMC	1462	1363	1068		3,893	3,844	1.28
POM	839	729	593		2,161	1,978	9.24
ER Visits	1667	1733	1679	0	5,079	5,025	1.08
PMC	1135	1180	1130		3,445	3,350	2.85
POM	532	553	549		1,634	1,675	(2.45)
Trauma Visits	21	31	22	0	74	83	(10.41)
IP	20	28	17		65	69	(6.20)
OP	1	3	5		9	13	(32.33)
Gross IP Revenue	20,182,550	20,709,500	19,213,668		60,105,718	59,522,053	0.98
Gross OP Revenue	5,939,048	6,190,609	5,563,377		17,693,034	18,133,763	(2.43)
Cash Collection	8,277,076	5,936,253	4,920,669		19,133,998	24,791,097	(22.82)
Days cash on hand	93	97	97		97	80	
Prod Hrs (PP 10 )		222,181			222,181	219,246	(1.34)
PMC - North	-	127,597			127,597	126,287	(1.04)
POM - South		56,241			56,241	56,407	0.29
Others		38,343		-	38,343	36,552	(4.90)
Prod \$ (PP 10 )		6,941,361			6,941,361	6,790,744	(2.22)
PMC - North	-	3,988,743			3,988,743	3,954,812	(0.86)
POM - South		1,678,588			1,678,588	1,634,205	(2.72)
Others	-	1,274,030		-	1,274,030	1,201,727	(6.02)